

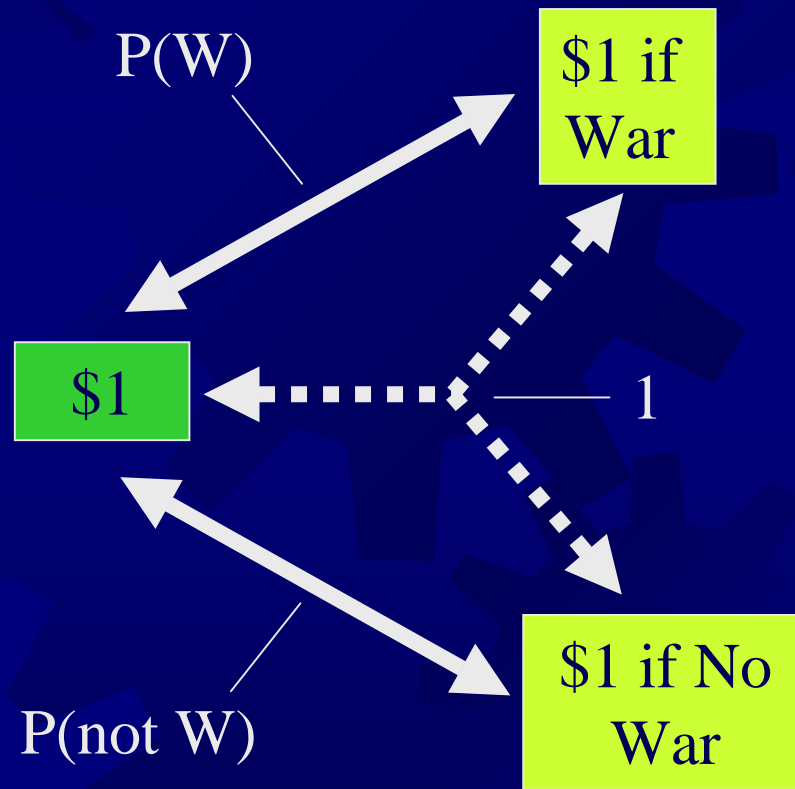


Conditional Markets

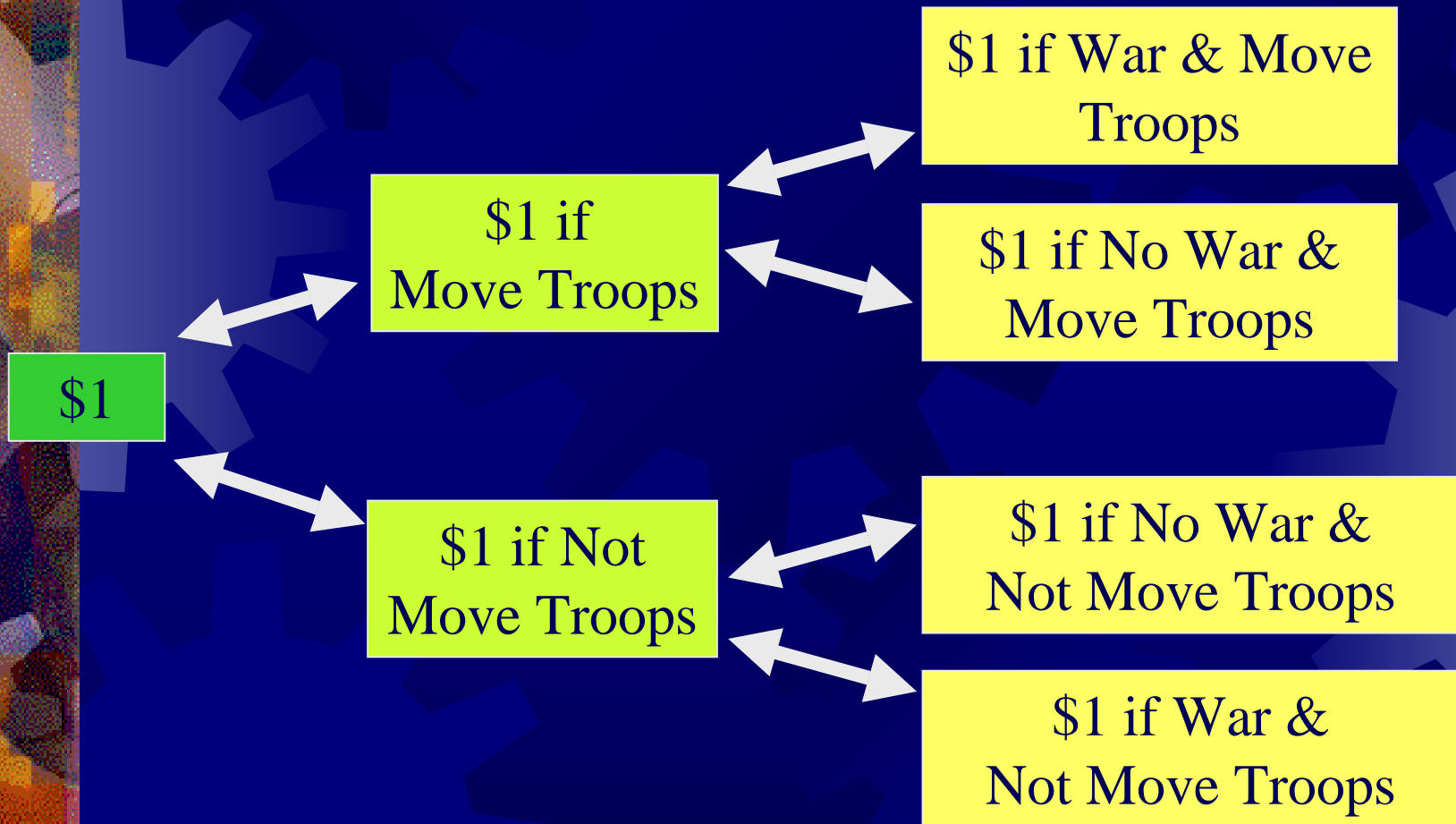
Robin Hanson

George Mason University

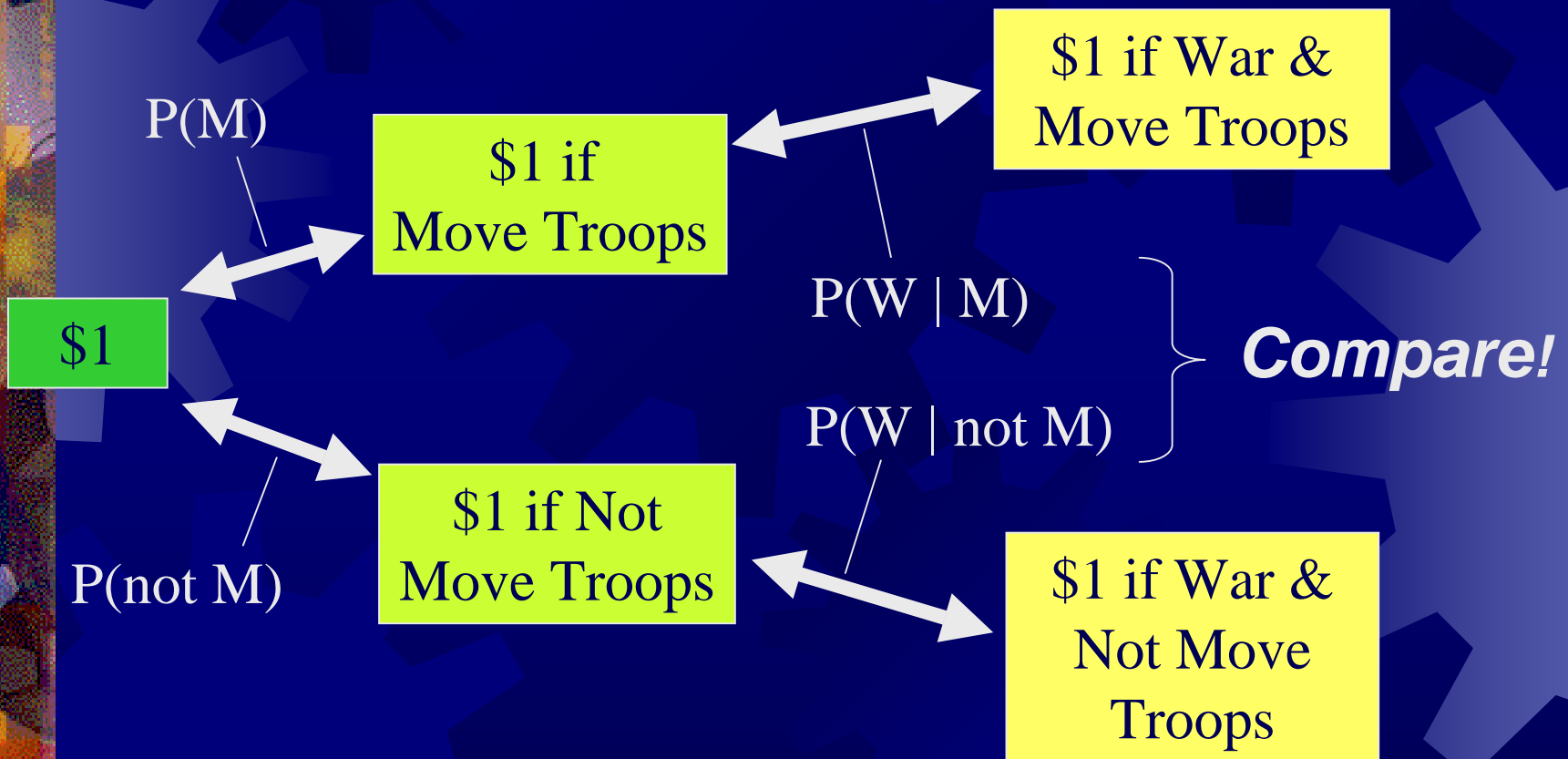
Predicting a War



Predicting War & Troop Move



Troop Move Decision Advice



Markets Can Estimate $E(O|D)$

Decisions

- ☀ Move US troops
- ☀ Dump CEO
- ☀ Who US president
- ☀ FED raise rates

Outcomes

- ☀ War deaths
- ☀ Stock price
- ☀ GDP per capita
- ☀ Unemployment

Potential Problems

☀ Discuss in this talk

- ☀ Decision selection bias
- ☀ Incentives to bias
- ☀ Thin markets

☀ Some other talk

- ☀ Moral hazard
- ☀ Regulation
- ☀ Secrecy
- ☀ Bozos
- ☀ Reduce info sharing
- ☀ Rich more “votes”
- ☀ Risk distortion
- ☀ Bubbles

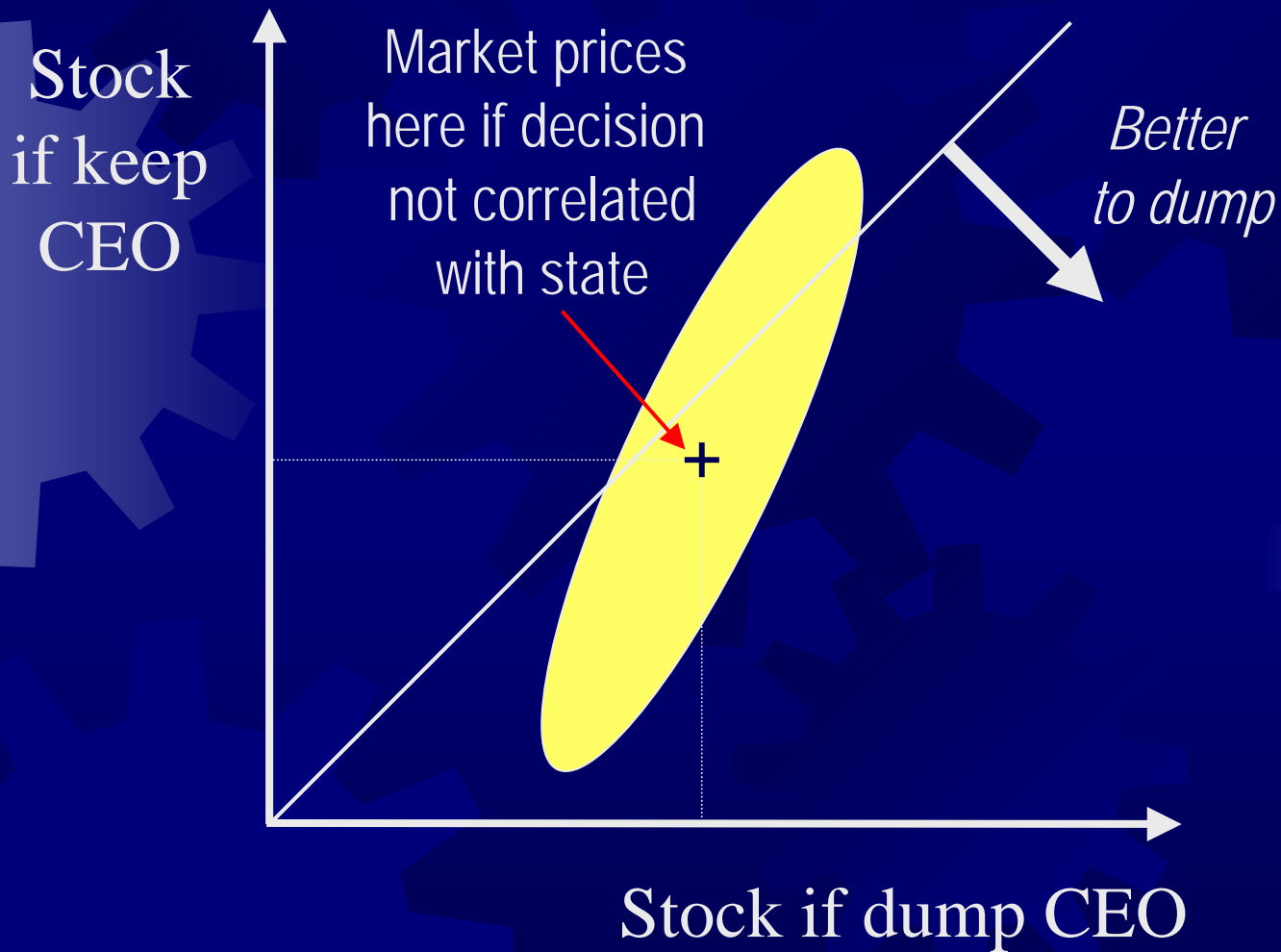
Decision Selection Bias

- ✦ If traders think deciders will use info traders do not have, conditional market price advice may contradict trader info
- ✦ Related to “Newcomb’s Problem” in decision theory

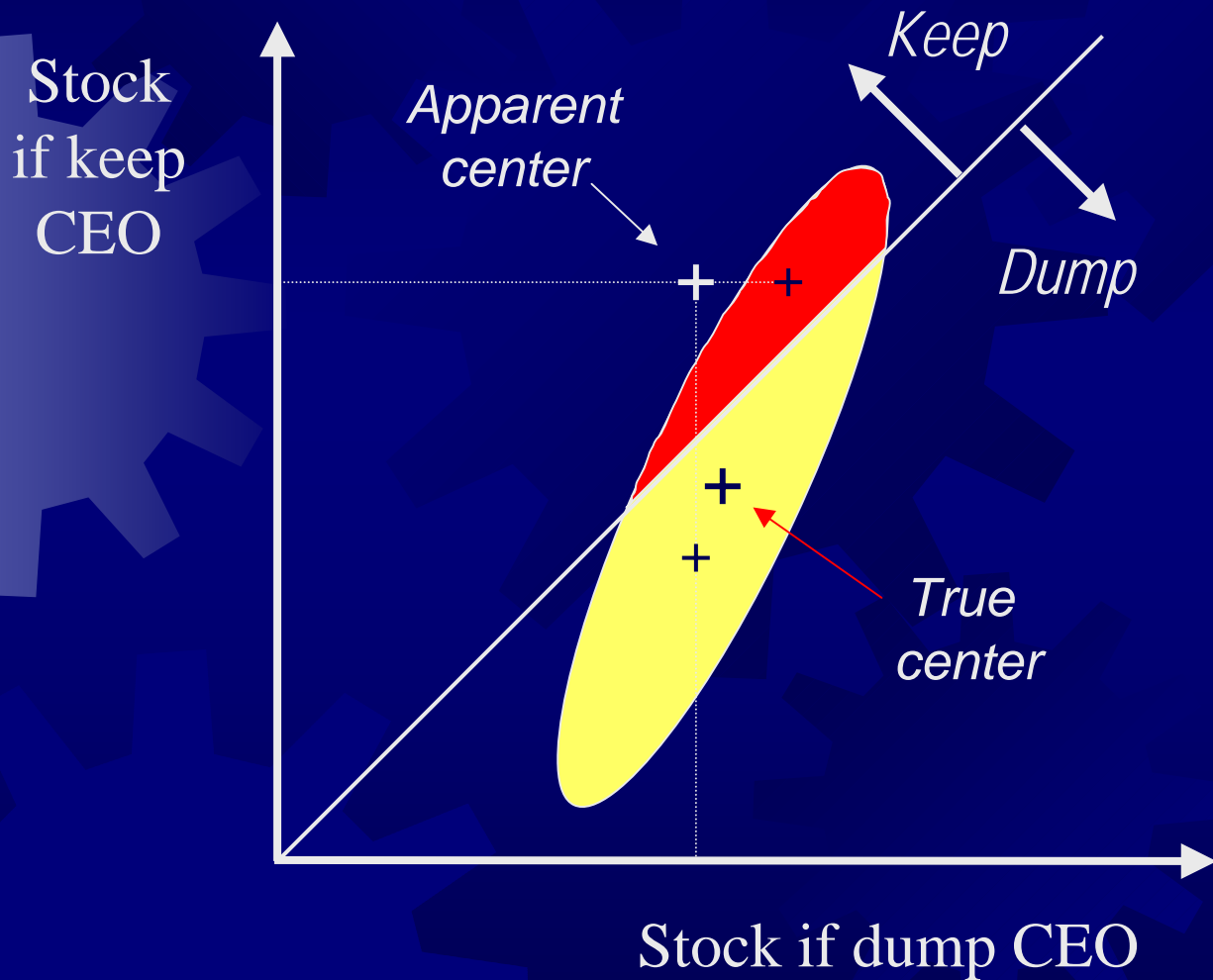
A Decision State Space



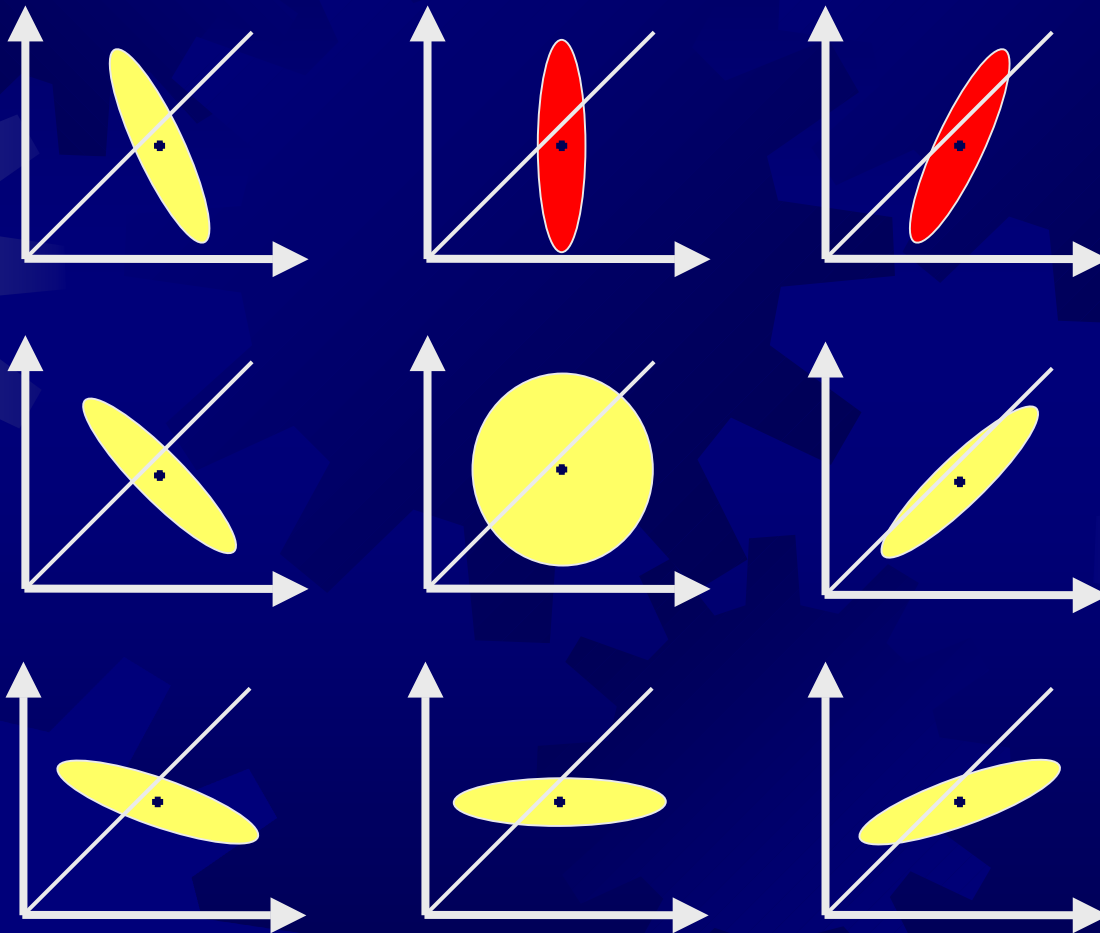
If No Selection Bias



Well-Informed Deciders



Problem Seems Uncommon



Avoiding Selection Bias

- ✱ Problem scenarios seem rare, but ...
- ✱ Let decision makers, advisors, trade
- ✱ Make decision time clear to traders
 - ✱ Use prices just before decision time

Desires to Bias

- ✦ Can interested parties “buy” a favorable decision via trades?
 - ✦ Decision gains might outweigh trade losses

Market Microstructure Models

☀ Traders Types

- ☀ Uninformed
- ☀ Informed
- ☀ Noise
- ☀ Liquidity
- ☀ *Bias*

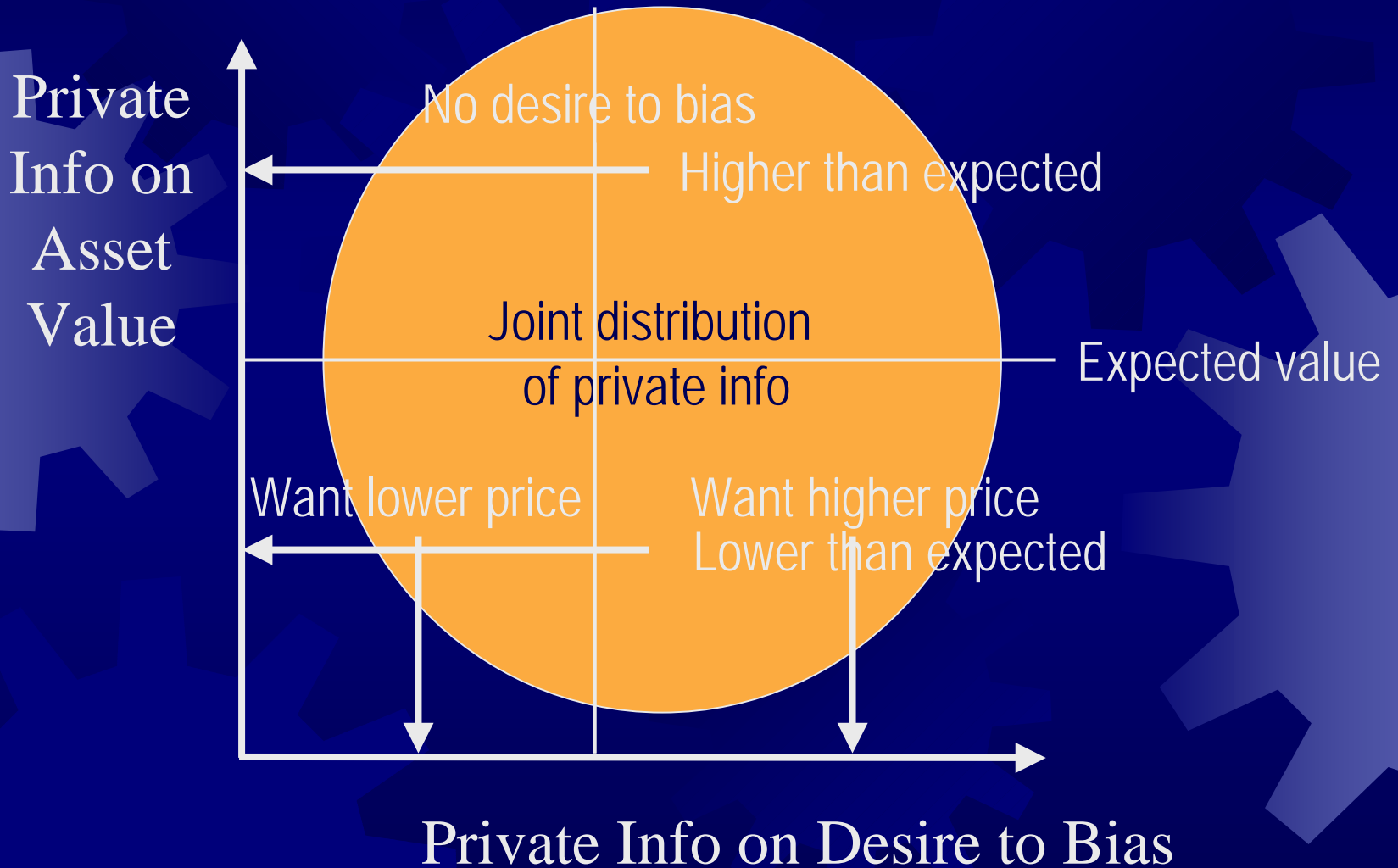
☀ With private Info on

- ☀ Nothing
- ☀ Asset value
- ☀ Next random act
- ☀ New risk to hedge
- ☀ *New desire to bias*

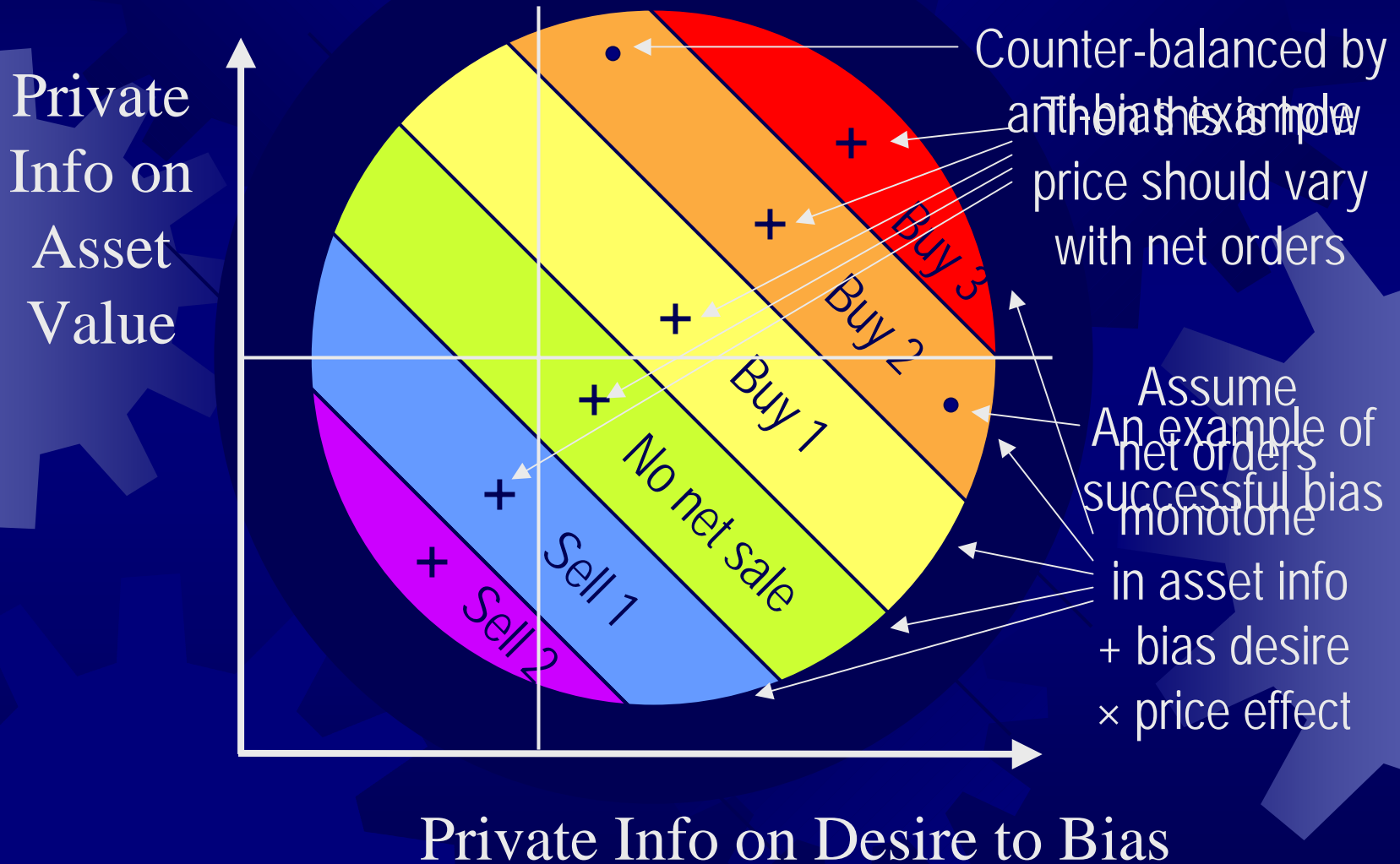
☀ Order of events

- ☀ All but uninformed traders choose order amount
- ☀ Uninformed see only total order (per group)
- ☀ Uninformed set price to expected asset value

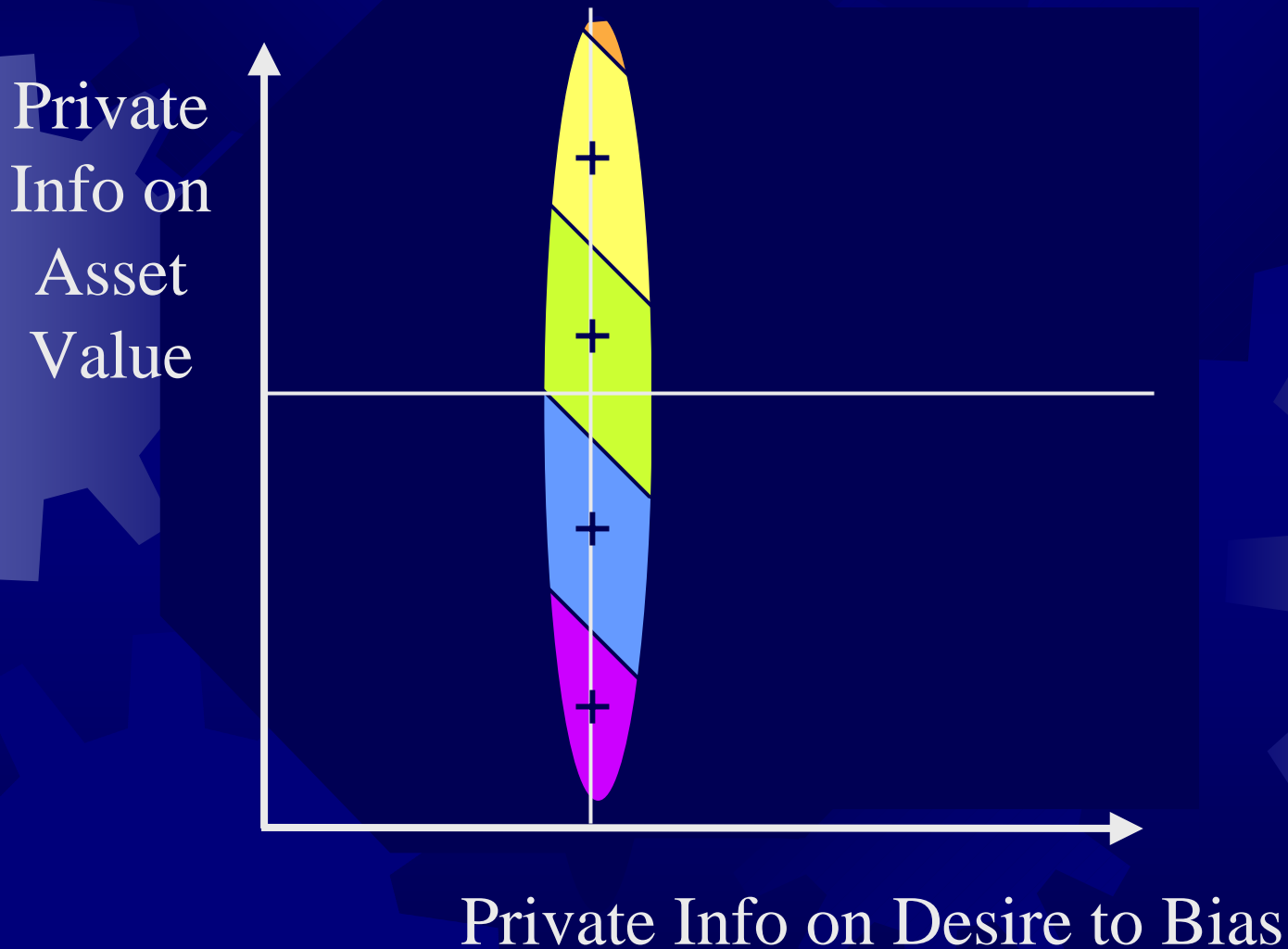
A Graphical Model of Bias



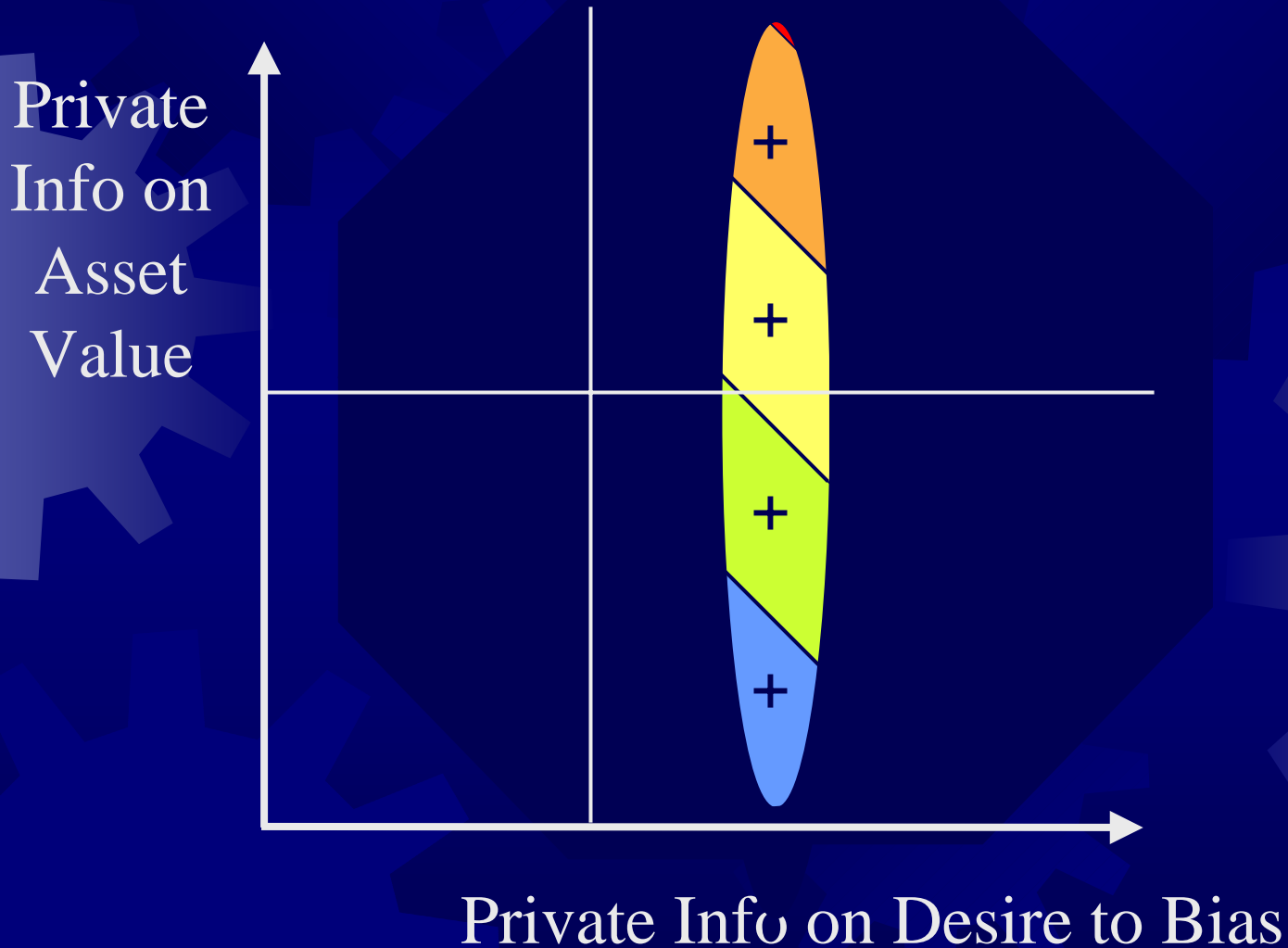
Simple Bias Equilibrium



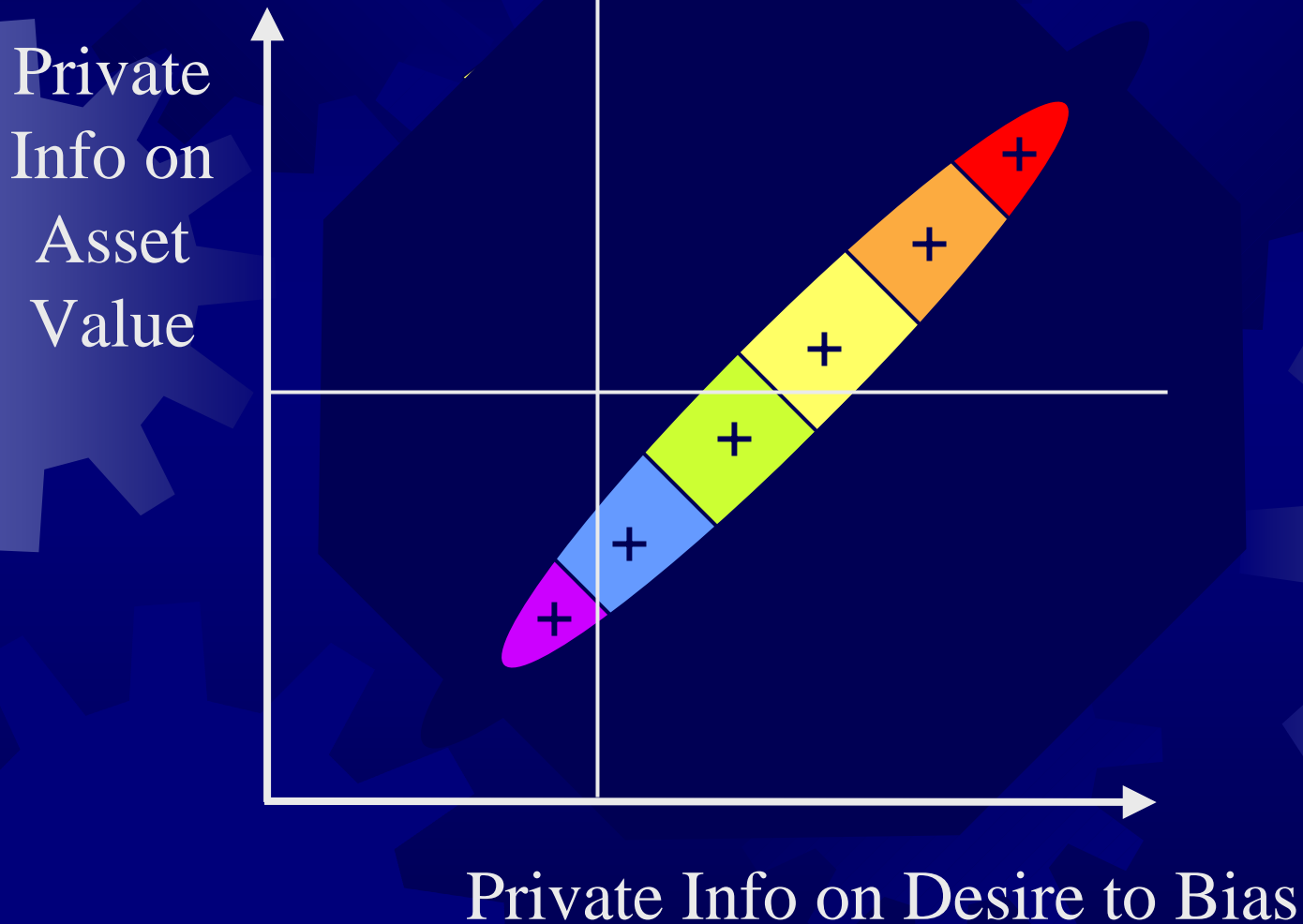
Baseline: No Bias Desire



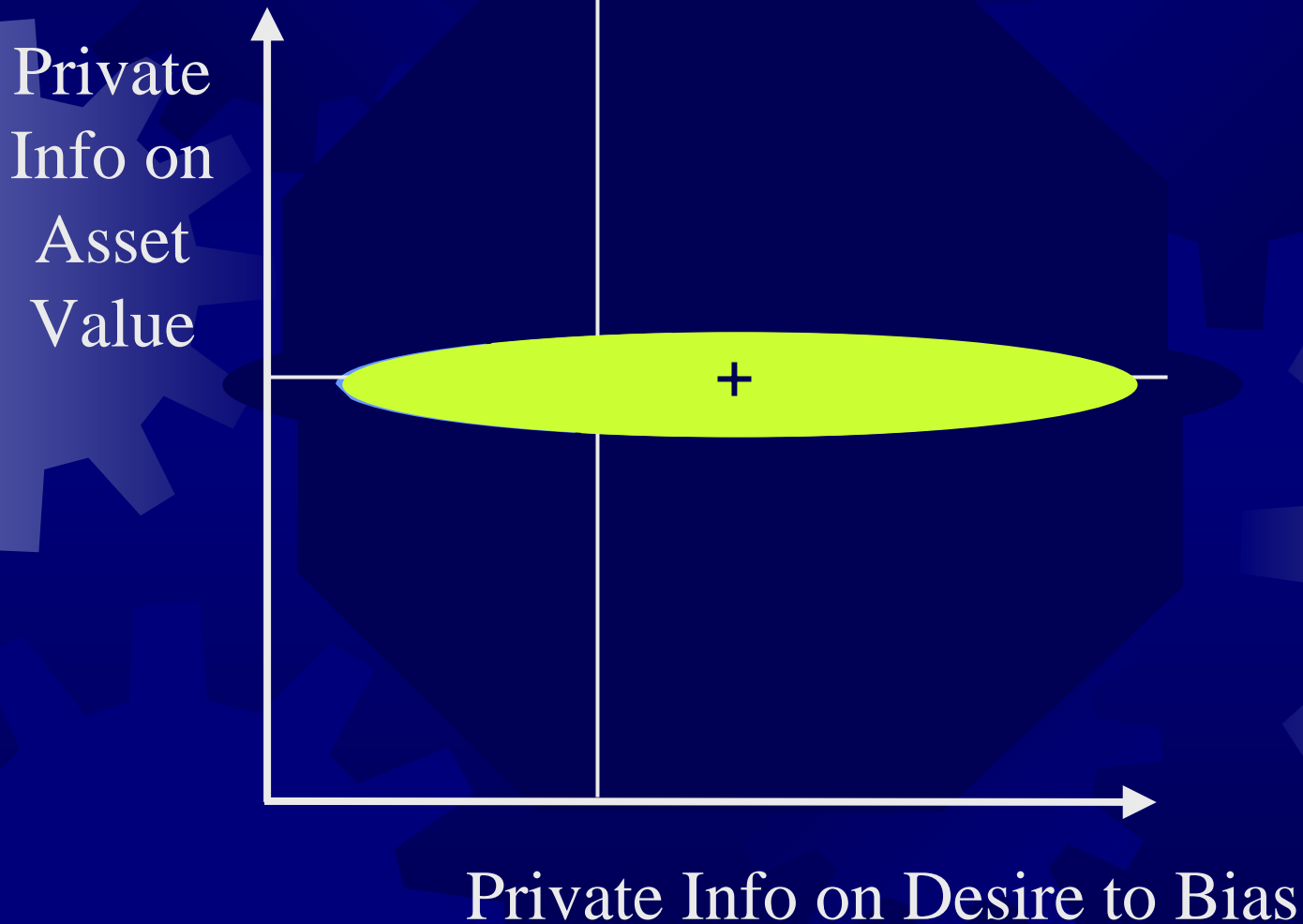
If Bias Known, Has No Effect



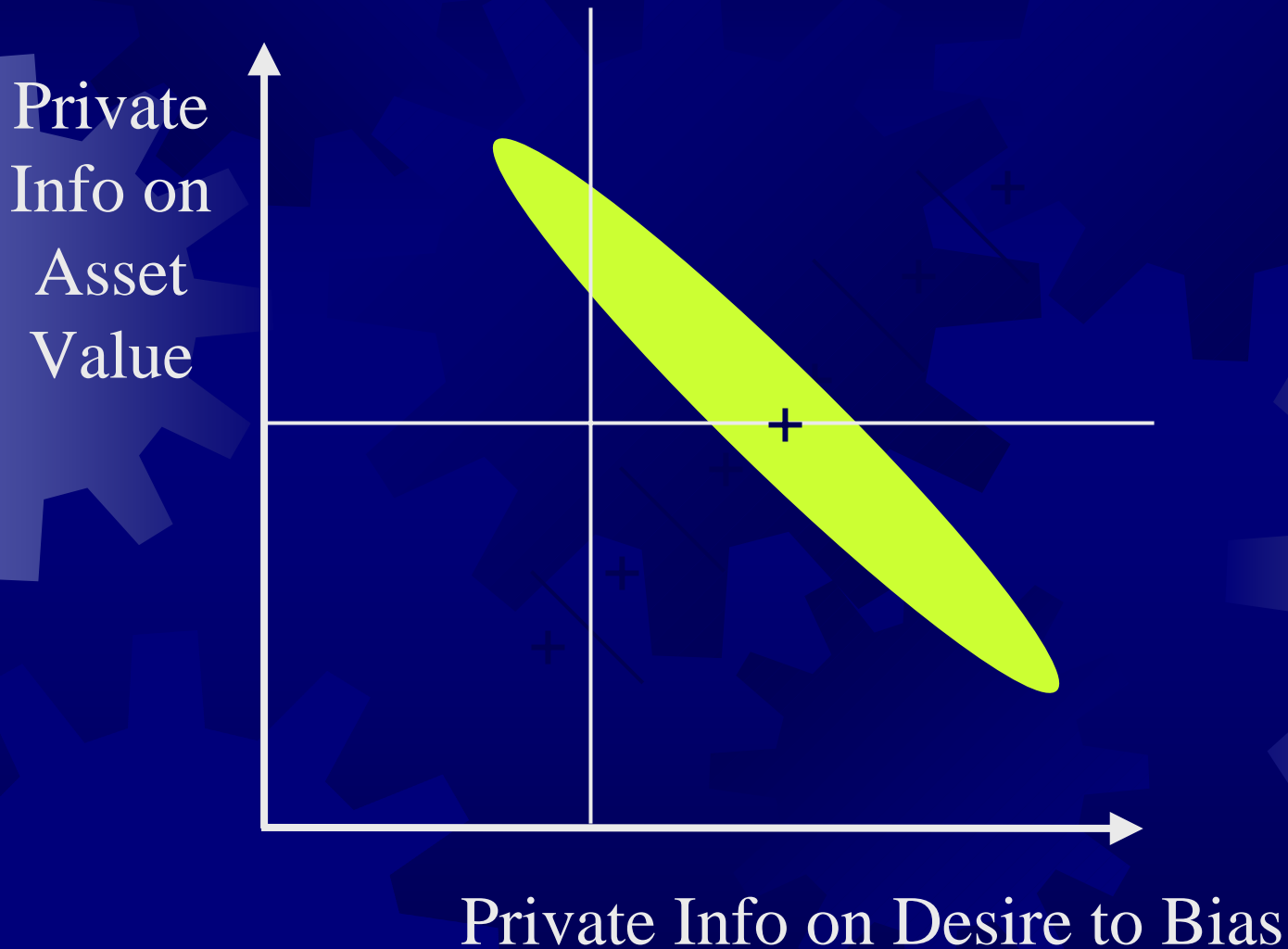
Strong Correlation, Low Effect



If No Value Info, No Effect



Neg. Correlation, Less Info



Bias Model Implications

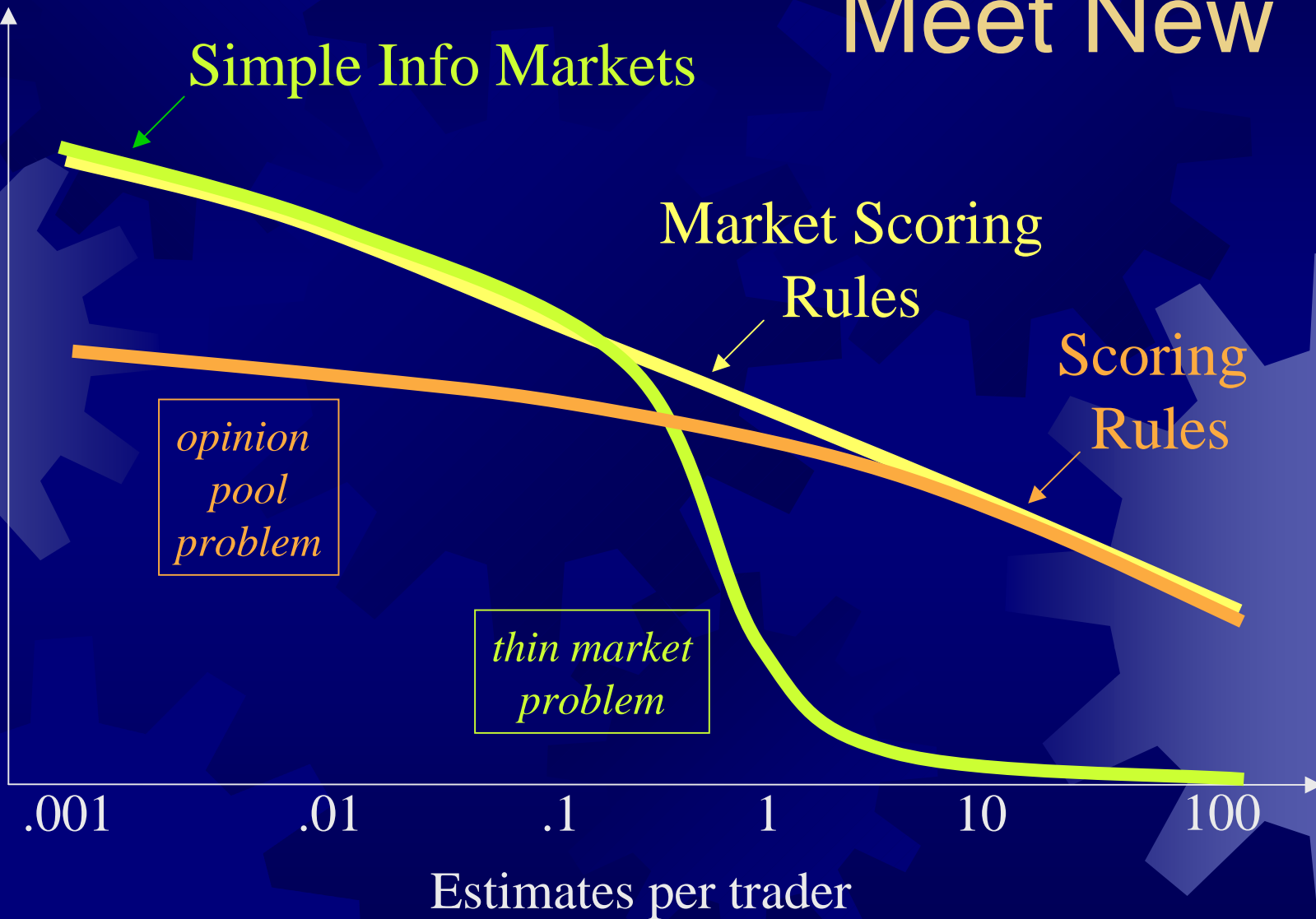
- ✱ For any group can discern net trades
- ✱ Desire to bias has no effect if either
 - ✱ Known aggregate bias desire level, *or*
 - ✱ Known group has no info on asset value
- ✱ Mixed value/bias info hurts accuracy
 - ✱ But adds liquidity, attracts speculators!
- ✱ Better to ensure can discern group net trades, than to ban group from trading

Thin Market Problem

- ✱ For N events, $\sim N^2$ possible conditionals
- ✱ To trade, must *coordinate* assets, time
 - ✱ Waiting offers suffer adverse selection
 - ✱ Call markets, combo match, help, but ...
- ✱ Few possible info markets exist
 - ✱ Most illegal, but for most of the rest, expect few traders, so don't bother to make offer
- ✱ *If known that only one person has info on topic, simple info market won't reveal*

Old Tech Meet New

Accuracy



Market Scoring Rules (MSRs)

- ✱ Proper scoring rule elicits your $\mathbf{p} = \{p_i\}_i$
 - ✱ if report \mathbf{r} , state is i , paid $s_i(\mathbf{r})$ [e.g., $= \log(r_i)$]
 - ✱ if risk-neutral, state-indep. utility, $\mathbf{r} = \mathbf{p}$
- ✱ MSRs let anyone change a shared \mathbf{p}
 - “A scoring rule anyone can use at any time, if they agree to pay off the last user”*
 - ✱ User t paid $s_i(\mathbf{p}^t) - s_i(\mathbf{p}^{t-1})$
 - ✱ If disagree with \mathbf{p} , expect to gain if correct
 - ✱ Gain if i where $p_i \uparrow$, lose if i where $p_i \downarrow$

MSR is Auto Market Maker

- ★ $p_i(\mathbf{s})$ gives 0-spread price on *any* asset
 $\$x = \{ \$x_i \text{ if } i \}_i$ for any variable x_i
- ★ Net sales $\mathbf{s} = \{s_i\}_i$, if sell s_i of $\$1$ if i
- ★ If x_i tiny, price of $\$x$ is $\sum_i x_i p_i(\mathbf{s})$
- ★ If x_i big, integrate over changing \mathbf{s}
- ★ Log MSR: $p_i(\mathbf{s}) = \exp(\lambda s_i) / \sum_k \exp(\lambda s_k)$
 - ★ Cost/subsidy bounded, goes as number of variables, when $i = (v_1, v_2, v_3, \dots)$

Summary

- ✱ Conditional info markets can advise decisions, but have potential problems
- ✱ Decision selection bias avoided by let insiders trade, make decision time clear
- ✱ Desire to bias can reduce accuracy of info source, but produces no net bias
- ✱ Liquidity for all possible state-dependent assets provided by market scoring rules