

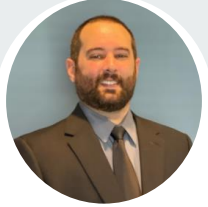


Final Presentation

Technical Intelligence Solutions (TIS)

IT492 Capstone





Speaker: John

Meet the Team

Anam Ahmad

Quality Assurance



IT - Cybersecurity
Fall 2022

Jas Gosalvez

Communication and Outreach



IT - Cybersecurity
Fall 2022

Erica Hoots

Project Management



IT - Programming
Fall 2022

John Lavoie

Team Lead



IT - Cybersecurity
Fall 2022

Melat Mulneh

Business Analyst



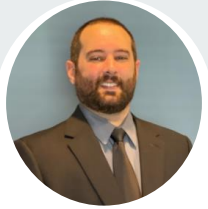
IT - Cybersecurity
Fall 2022

Daniel Wondifriw

Solution Engineering



IT - Programming
Fall 2022



Speaker: John

Business &
Competition

Processes &
Quantification

What can be
improved

Proposed
Solutions

IT493
Planning

Agenda

Business & Competition

Processes Described & Quantified

What can Be Improved

Proposed Solutions

IT493 Planning



Speaker: Erica

Business &
Competition

Processes &
Quantification

What can be
improved

Proposed
Solutions

IT493
Planning

Business & Competition



Speaker: Erica

Business &
Competition

Processes &
Quantification

What can be
improved

Proposed
Solutions

IT493
Planning

Business Overview

Technical Intelligence Solutions (TIS)

Small, disadvantaged, LLC business (18-20 full and part-time employees) located in Herndon, VA providing cybersecurity consulting services for the Federal Government.

Mission

- Site Reliability
- Information Assurance
- System Integration
- Configuration Management
- Big Data Integration
- Cloud Orchestration





Speaker: Erica

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning

Business Overview (cont.)

State Corporation Commission Clerk's Information System

Entity Information

Entity Information

Entity Name: Technical Intelligence Solutions, LLC Entity ID: S4418226

Entity Type: Limited Liability Company Entity Status: **Active**

Series LLC: No Reason for Status: Active

Formation Date: 02/16/2013 Status Date: 03/24/2016

VA Qualification Date: 02/16/2013 Period of Duration: Perpetual

Industry Code: 0 - General Annual Report Due Date: N/A

Jurisdiction: VA Charter Fee: N/A

Registration Fee Due Date: Not Required

History

Pyi and Than started the business in 2013 and kicked off in 2016

Story

Raymond Page has been with TIS since nearly the beginning. He discussed with us how all the employees are close and familiar with each other and their work

Financials

Around 5 contracts -> ~\$750k per contract

Strategy

CMMC compliance, apply for 8(a), & grow to 50 employees

*CMMC = Cybersecurity Maturity Model Certification



Speaker: Erica

What is CMMC?

Department of Defense certification process that...

measures the ability of members of the Defense industrial base (DIB) to protect...



CMMC Model 2.0		
	Model	Assessment
LEVEL 3 Expert	110+ practices based on NIST SP 800-172	Triennial government-led assessments
LEVEL 2 Advanced	110 practices aligned with NIST SP 800-171	Triennial third-party assessments for critical national security information; Annual self-assessment for select programs
LEVEL 1 Foundational	17 practices	Annual self-assessment

*CMMC = Cybersecurity Maturity Model Certification



Speaker: Erica

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning

Competition

		 Inform Innovate Integrate
<ul style="list-style-type: none"><input type="checkbox"/> ~200-500 Employees<input type="checkbox"/> Software Dev/Healthcare	<ul style="list-style-type: none"><input type="checkbox"/> ~100 Employees<input type="checkbox"/> IT Services/Consulting	<ul style="list-style-type: none"><input type="checkbox"/> ~11-50 Employees<input type="checkbox"/> IT Services/Consulting

★ CMMC compliance is required to be competitive in the defense contracting industry

Areas of Competition

- Sub-contracts
- Partnerships with primes
- Talent retention
- Recruiting firms



Speaker: Anam

Business &
Competition

Processes &
Quantification

What can be
improved

Proposed
Solutions

IT493
Planning

Processes Described & Quantified



Speaker: Anam

Business & Competition

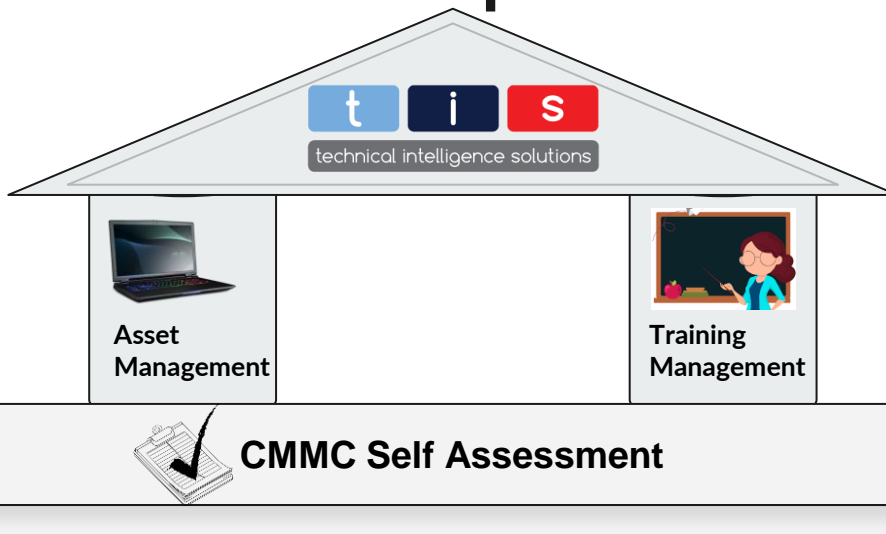
Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning

Business Processes & Impact of Processes



Overall Impact

- Not CMMC Compliant
- Manual Processes are not scalable
- Inefficient use of time
- Lack of automation
- Ineffective use of funds
- Lost business opportunities



Speaker: Anam

Business & Competition

Processes & Quantification

What can be improved

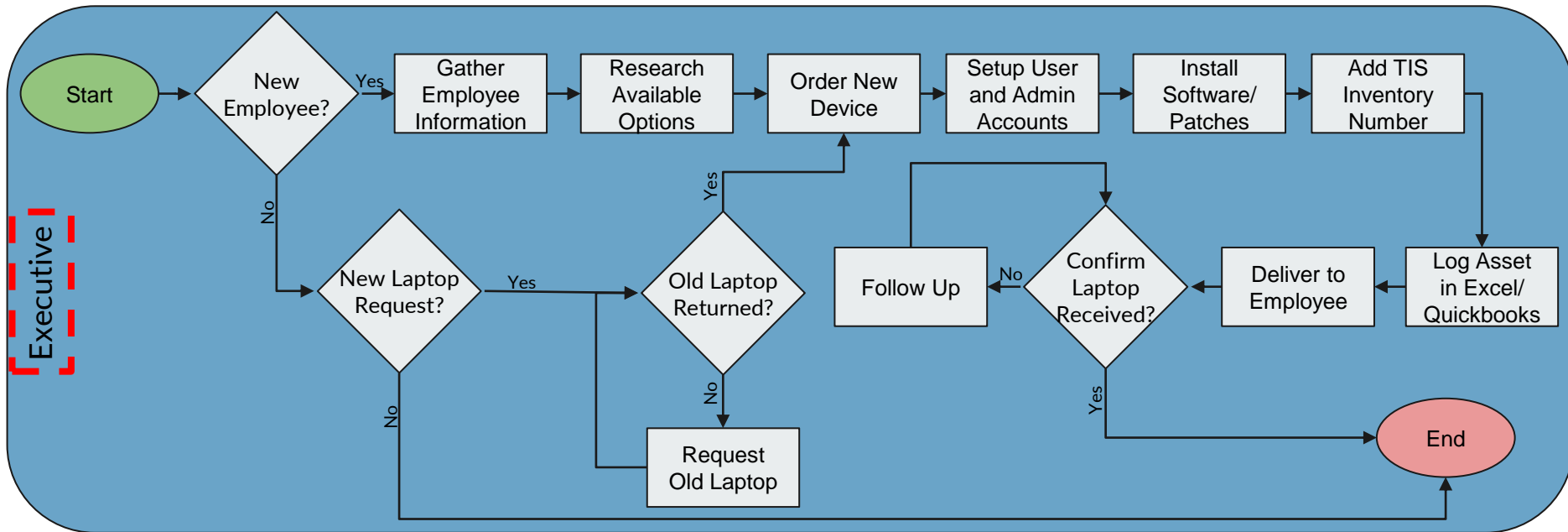
Proposed Solutions

IT493 Planning

areas of planned improvement



Asset Management





Speaker: Anam

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning



Asset Management

Context

5-10 Laptops per year

\$100 for executive pay

\$100 Quickbooks per year





Speaker: Anam

Business & Competition

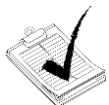
Processes & Quantification

What can be improved

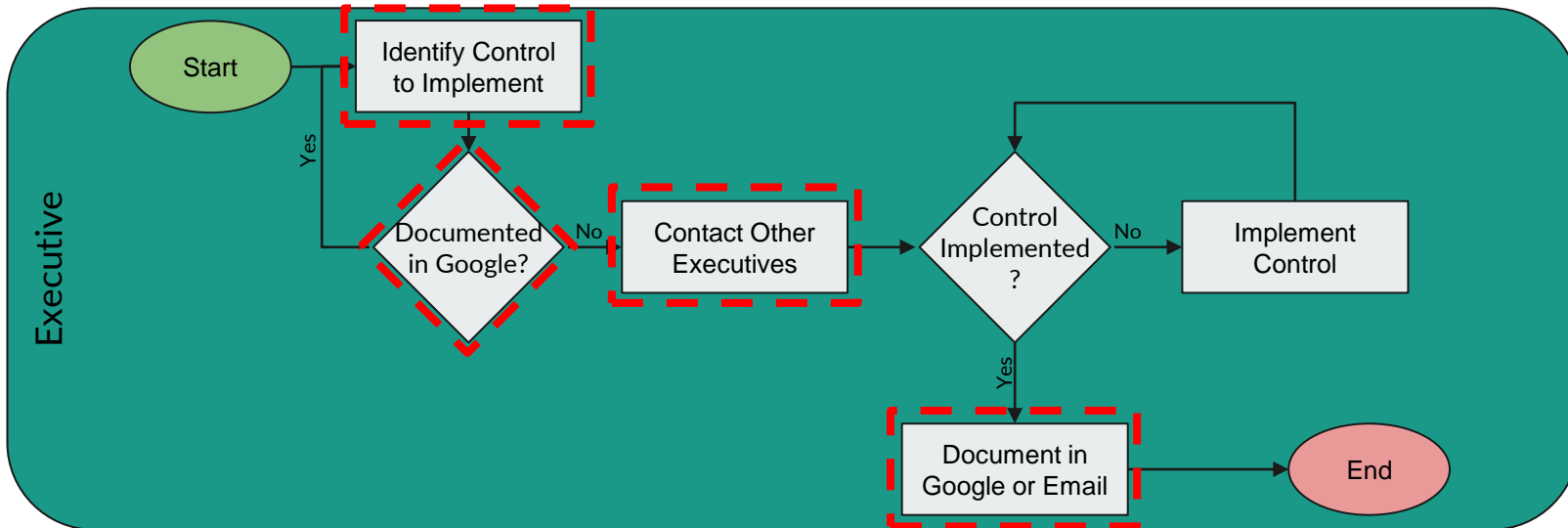
Proposed Solutions

IT493 Planning

areas of planned improvement



CMMC Self Assessment





Speaker: Anam

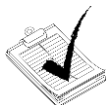
Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

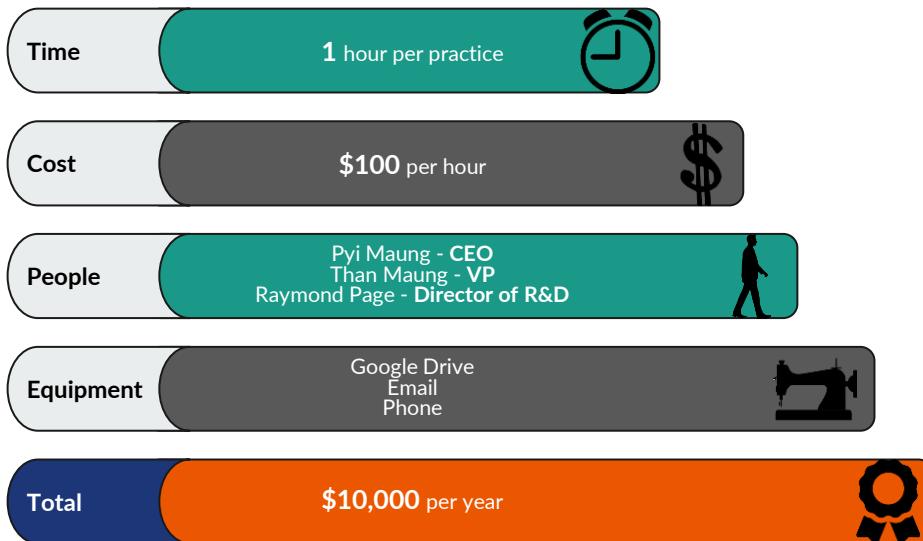
IT493 Planning



CMMC Self Assessment

Context

CMMC Level 2 has **100** practices
 Jira Cloud for **10** users
\$100 for executive pay
\$80 for contributor pay





Speaker: Anam

Business & Competition

Processes & Quantification

What can be improved

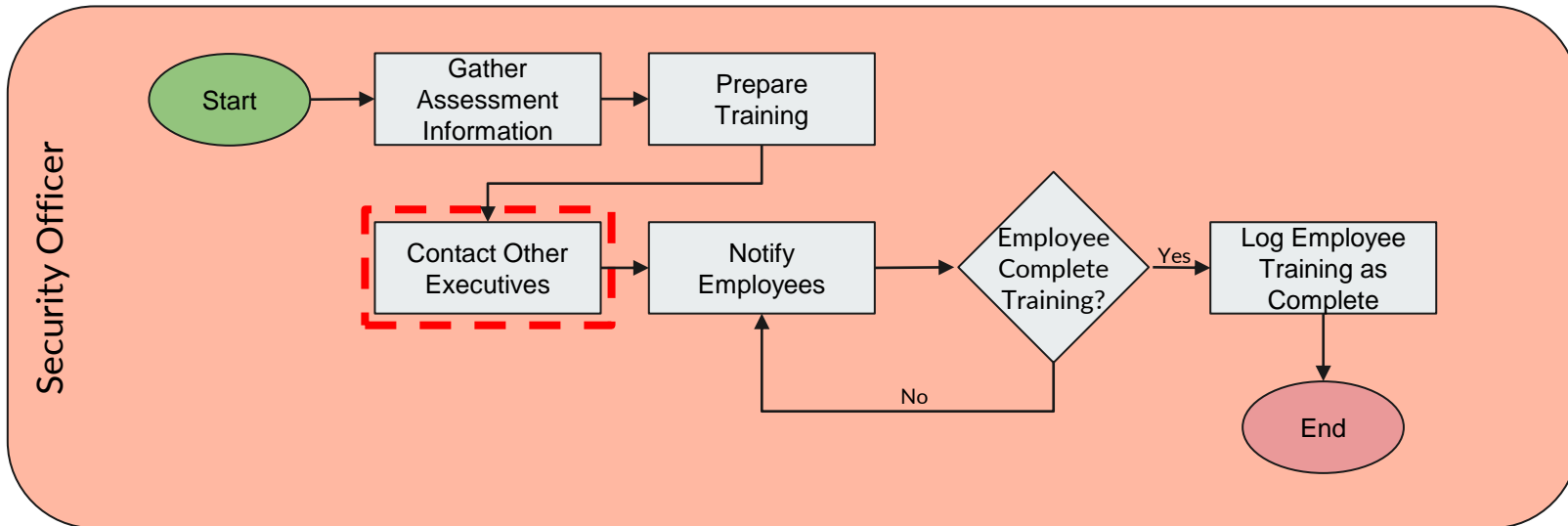
Proposed Solutions

IT493 Planning

areas of planned improvement



Training Management





Speaker: Anam

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

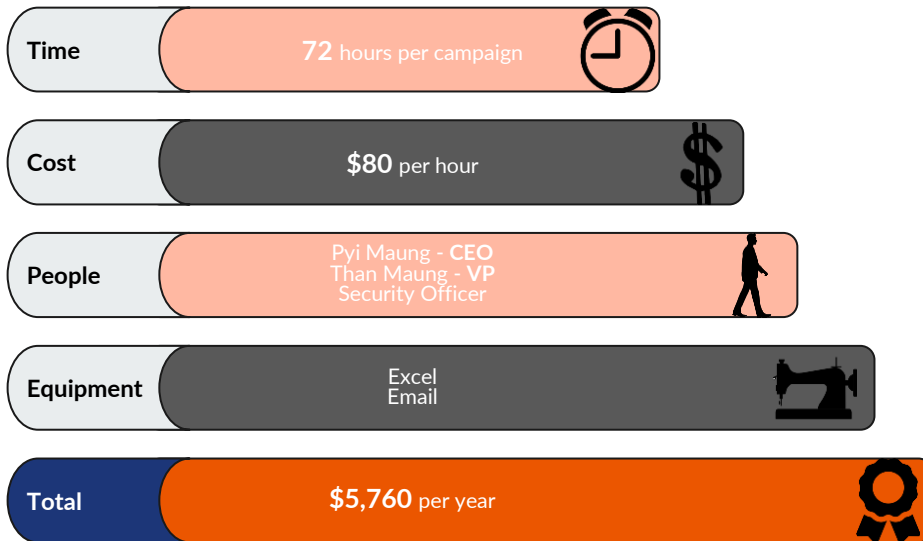
IT493 Planning



Training Management

Context

- 1 training campaign per year
- Jira Cloud for 10 users
- \$80 for contributor pay





Speaker: Jasmine

Business &
Competition

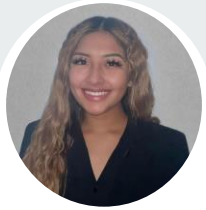
Processes &
Quantification

What can be
improved

Proposed
Solutions

IT493
Planning

What can be Improved?



Speaker: Jasmine

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning



Asset Management

Client Criteria

Utilizing a manageable tracking process with tickets. Favor cloud-based SaaS solutions.

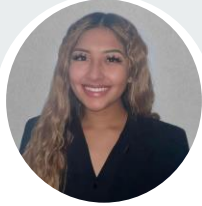


Solution

Use a management tool to organize and track work, manage projects, and processes

Improvements

- Visibility
- Documentation
- Metrics
- Organization



Speaker: Jasmine

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning

Asset Management

Implementation Requirements

Context

5-10 Laptops per year
\$80 per hour for contributor pay
\$100 Quickbooks per year

Time and Tools

5-7 weeks to implement and ensure operational success.

SaaS offering

Roles and Tasks

Jas (Outreach)
Anam (Quality Assurance)

Ensure everything is running smoothly and keeping the client in the loop. Build and configure Jira workflows so it makes communication smooth

Quantification

Time

1 hour per asset purchase



Cost

\$80 per hour



People

Contributor



Equipment

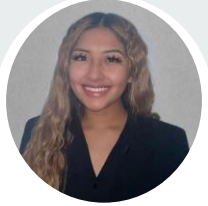
Project Management Tool (Jira \$1,450/yr)



Total

\$2,250 per year





Speaker: Jasmine

Business &
Competition

Processes &
Quantification

What can be
improved

Proposed
Solutions

IT493
Planning



CMMC Self Assessment

Client Criteria

An overall tracking management system to monitor the tasks, audits, internal controls; Needs visibility into the compliance progress. Solution that is financially feasible and practical.

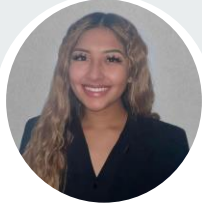


Solution

Using a software tracking tool to manage multiple projects. Access all the processes at once and simplify their management system. In addition to following the CMMC 2.0 guidelines.

Improvements

- Easily export data to an excel SSP document for auditing
- Minimize miscommunications
- Improve role-based access controls



Speaker: Jasmine

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning



CMMC Self Assessment

Implementation Requirements

Context

CMMC Level 2 has **100+** practices
Jira Cloud for **10** users
\$80 for contributor pay

Time and Tools

12 weeks research, training, development and implementation

Access to SaaS service and CMMC policies

Roles and Tasks

John (Lead)
Jas (Outreach)
Anam (Quality assurance)
Daniel (Solutions Engineer)
Erica (Project Management)
Melat (Business Analyst)

Team to understand CMMC policies and familiarize themselves with SaaS tool.

Quantification

Time

10 minutes per practice



Cost

\$80 per hour



People

Automated



Equipment

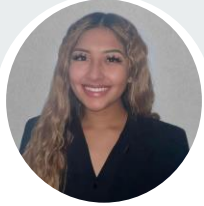
Project Management Tool
Jira (\$1,450/yr)
Google Drive



Total

\$2,810 per year





Speaker: Jasmine

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning



Training Management

Client Criteria

Tracking system implemented for improvement of the process. Easy to integrate with current systems in use

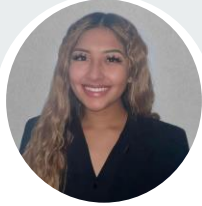


Solution

Using a tool tracking system that would be manageable for training progress and document all processes in a centralized system.

Improvements

- Saves time
- Training accessibility
- Documentation
- Improve efficiency
- Organization
- Easier to keep track



Speaker: Jasmine

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning



Training Management

Implementation Requirements

Context

1 training campaign per year
Jira Cloud for 10 users
\$80 for contributor pay

Time and Tools

6 weeks to implement and transition.
Access to SaaS service and employee lists with training needs

Roles and Tasks

Daniel (Solutions Engineer)
Melat (Business Analyst)

Team to understand current training policies and develop integration with current employee database.

Quantification

Time

48 hours per campaign



Cost

\$80 per hour



People

Security Officer



Equipment

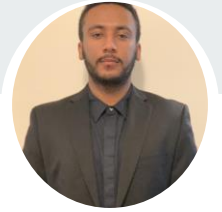
Project Management Tool
Trainual (\$1,548/yr)



Total

\$5,388 per year





Speaker: Daniel

Business &
Competition

Processes &
Quantification

What can be
improved

Proposed
Solutions

IT493
Planning

Proposed Solution



Speaker: Daniel

Business & Competition

Processes & Quantification

What can be improved

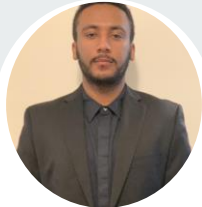
Proposed Solutions

IT493 Planning

Client's Solution Criteria and Requirements

- Easy to integrate with current systems used within TIS, not looking for a standalone solution
- Solutions that are both financially feasible and practical for their company's scale
- Favor cloud-based, Software as a Service (SaaS-based), or containerized apps, not interested in purchasing or managing any bare metal infrastructure.
- Put TIS on the right path of becoming CMMC compliant





Speaker: Daniel

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning

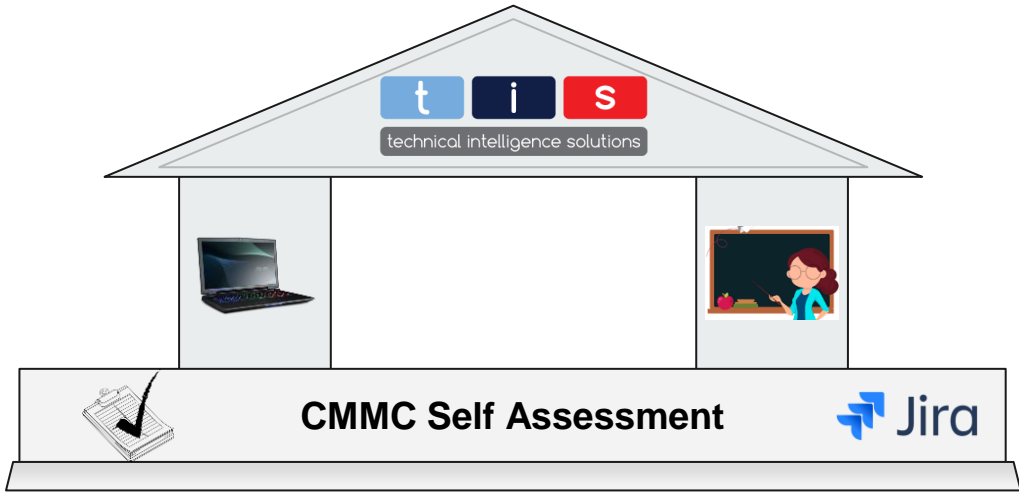
Proposed Solutions

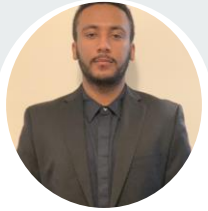
- CMMC compliance is foundational
- Research indicates large effort necessary for implementation (12 weeks)
- Team 2 to focus on CMMC Self Assessment for greatest value

Asset Management

CMMC Self Assessment

Training Management





Speaker: Daniel

Business &
Competition

Processes &
Quantification

What can be
improved

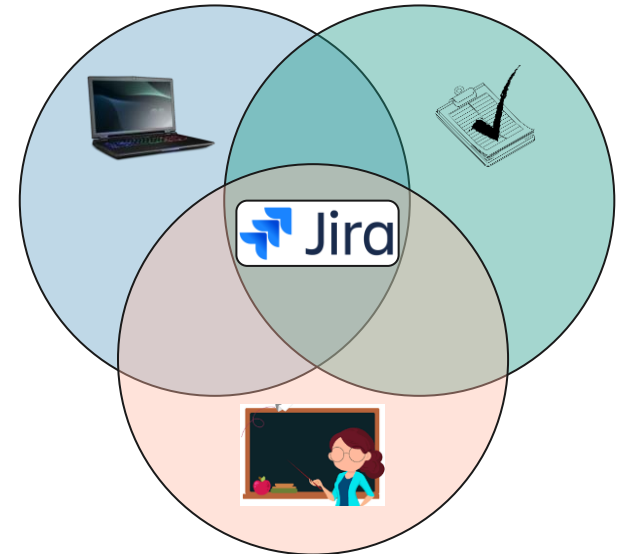
Proposed
Solutions

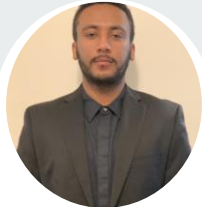
IT493
Planning

Innovative 3 in 1 Solution

Why Jira is right for our sponsor

- ✓ ● Multi-industry global presence in over 65,000 businesses
- ✓ ● Budget friendly for small businesses
- ✓ ● SaaS and self-hosted on premise options
- ✓ ● Known migration accommodation for future growth
- ✓ ● Intuitive user interface for all users and administrators





Speaker: Daniel

Business & Competition

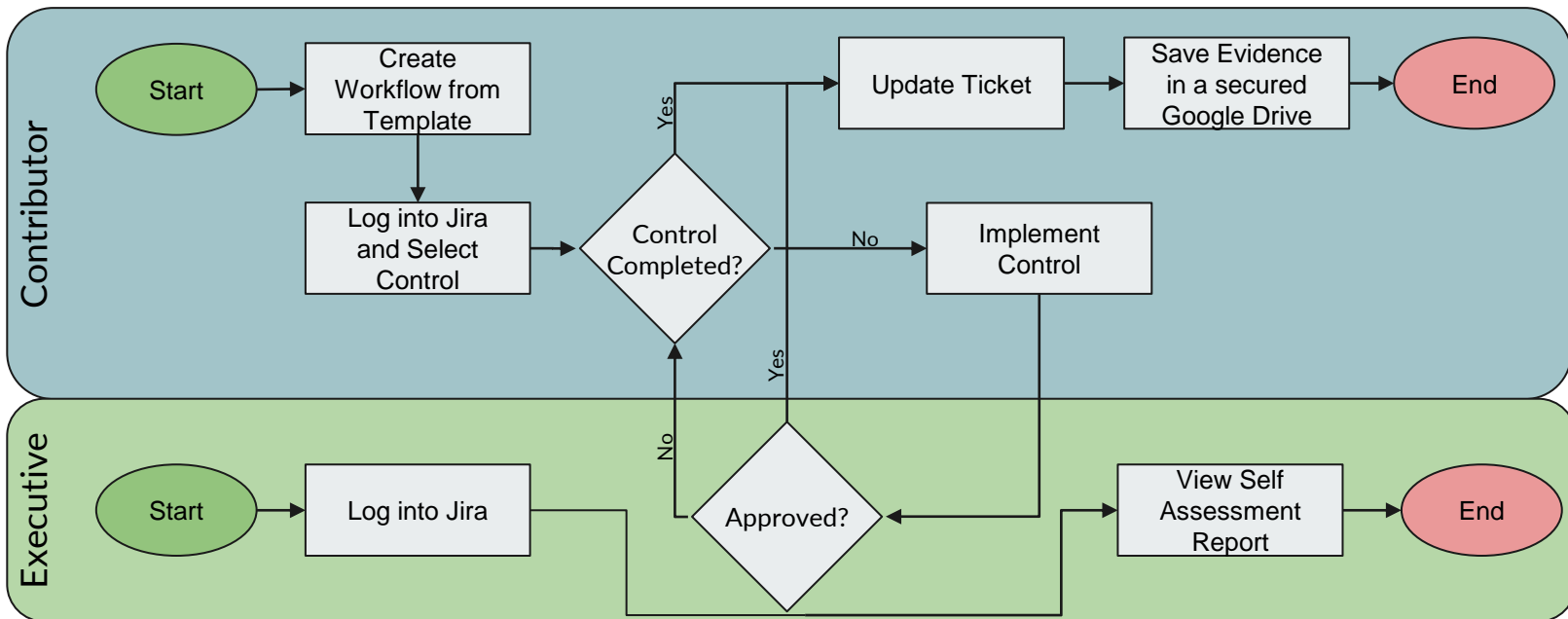
Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning

Proposed CMMC Self Assessment Process (Jira)





Speaker: Daniel

Business & Competition

Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning

As-Is vs To-Be

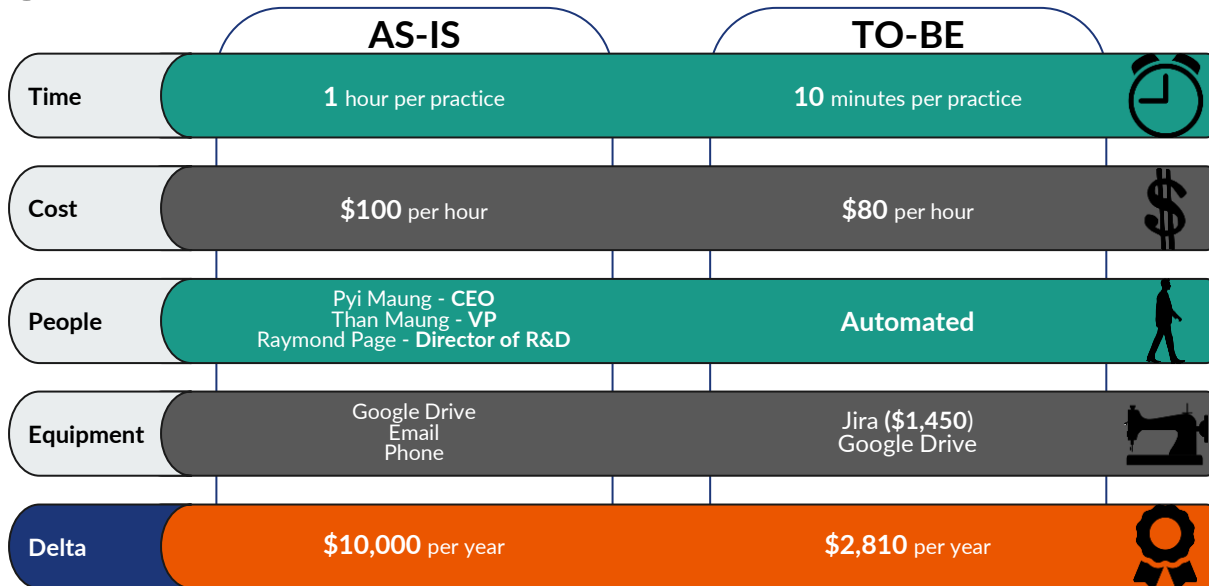
Context

CMMC Level 2 has **100+** practices

Jira Cloud for **10** users

\$100 for executive pay

\$80 for contributor pay



\$7,190





Speaker: Melat

Business &
Competition

Processes &
Quantification

What can be
improved

Proposed
Solutions

IT493
Planning

IT493 Planning



Speaker: Melat

Business & Competition

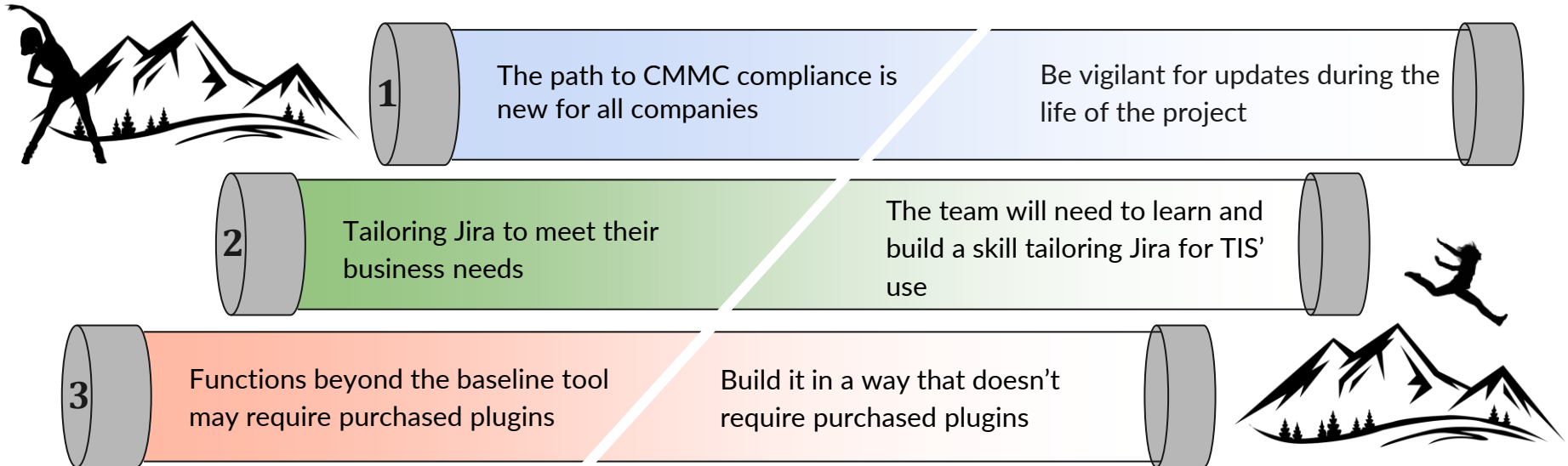
Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning

Implementation Challenges





Speaker: Melat

Business & Competition

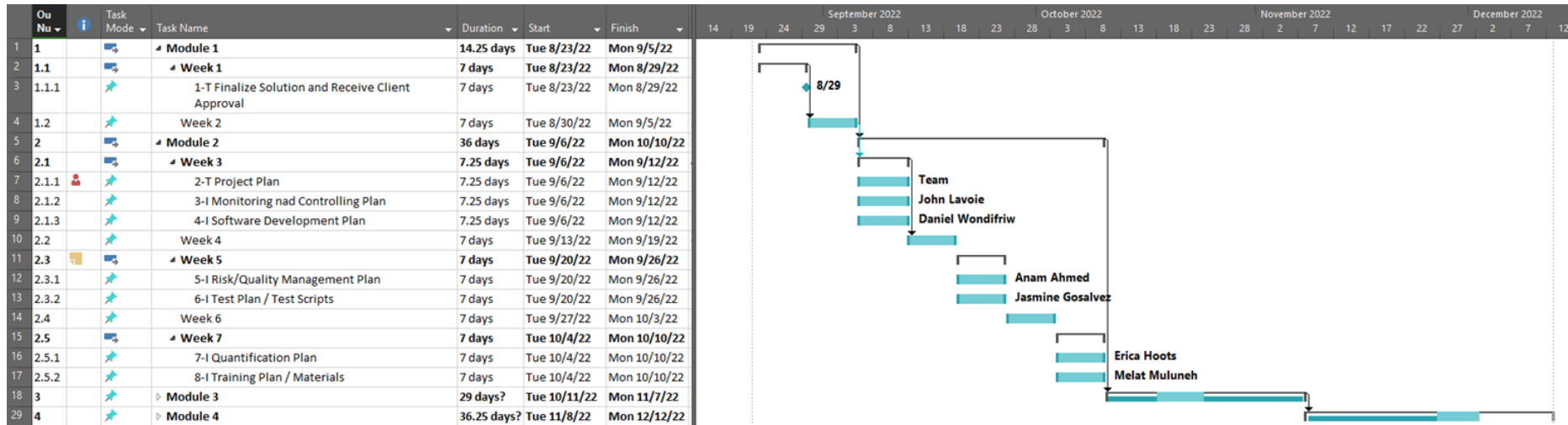
Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning

493 Preliminary Schedule Modules 1-2





Speaker: Melat

Business & Competition

Processes & Quantification

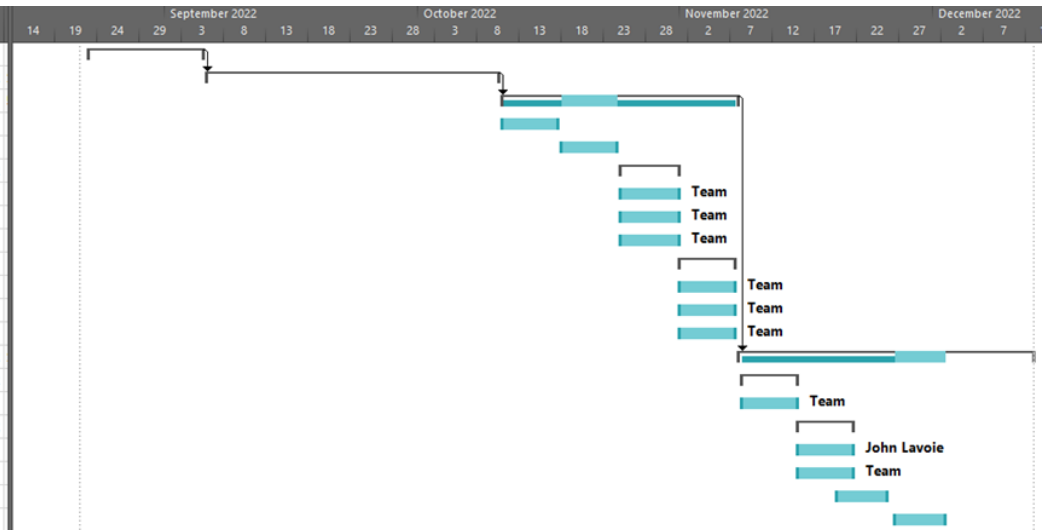
What can be improved

Proposed Solutions

IT493 Planning

493 Preliminary Schedule Modules 3-4

Order	Task Mode	Task Name	Duration	Start	Finish
1		Module 1	14.25 days	Tue 8/23/22	Mon 9/5/22
5		Module 2	36 days	Tue 9/6/22	Mon 10/10/22
18		Module 3	29 days?	Tue 10/11/22	Mon 11/7/22
19		Week 8	7 days	Tue 10/11/22	Mon 10/17/22
20		Week 9	7 days	Tue 10/18/22	Mon 10/24/22
21		Week 10	7.25 days	Tue 10/25/22	Mon 10/31/22
22		10-T Test Results / Final Test Scripts	7.25 days	Tue 10/25/22	Mon 10/31/22
23		11-T Quantification Results	7.25 days	Tue 10/25/22	Mon 10/31/22
24		12-T Training Documentation / Results	7.25 days	Tue 10/25/22	Mon 10/31/22
25		Week 11	7 days	Tue 11/1/22	Mon 11/7/22
26		9-T Live Demonstration	7 days	Tue 11/1/22	Mon 11/7/22
27		13-T Transition Documentation	7 days	Tue 11/1/22	Mon 11/7/22
28		Assignment 10: Go-Live Demonstration	7 days	Tue 11/1/22	Mon 11/7/22
29		Module 4	36.25 days?	Tue 11/8/22	Mon 12/12/22
30		Week 12	7 days	Tue 11/8/22	Mon 11/14/22
31		16-T Peer Evaluation	7 days	Tue 11/8/22	Mon 11/14/22
32		Week 13	7 days	Tue 11/15/22	Mon 11/21/22
33		14-T Team Notebook	7 days	Tue 11/15/22	Mon 11/21/22
34		15-T Final Presentation	7 days	Tue 11/15/22	Mon 11/21/22
35		Week 14	6 days	Sat 11/19/22	Fri 11/25/22
36		Week 15	6 days	Sat 11/26/22	Fri 12/2/22





Speaker: Melat

Business & Competition

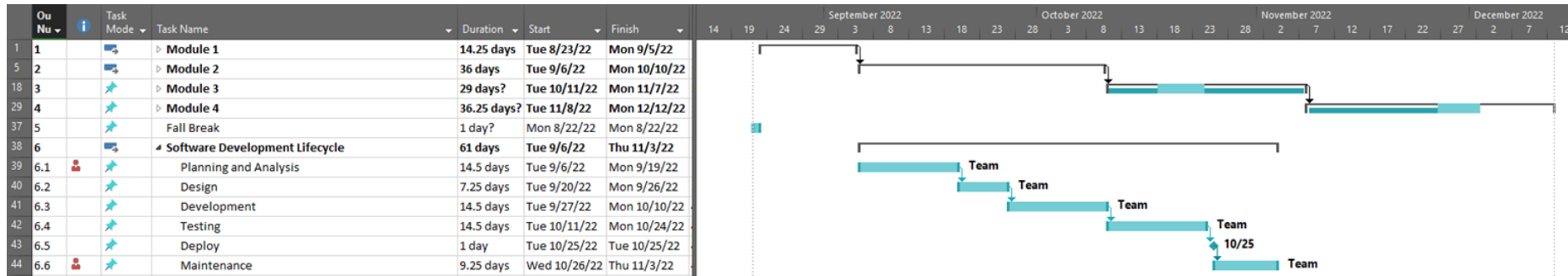
Processes & Quantification

What can be improved

Proposed Solutions

IT493 Planning

493 Preliminary Schedule Software Development Lifecycle





Speaker: Melat

Business & Competition

Processes & Quantification

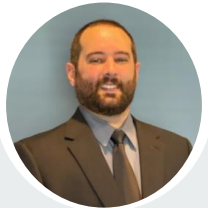
What can be improved

Proposed Solutions

IT493 Planning

493 Team Assignments





Speaker: John

Conclusion



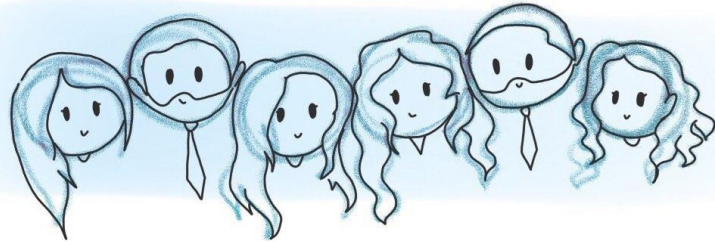
technical intelligence solutions



Team 2

- Clear opportunities for process **improvement**
- **Direct** impact on business operations
- Aligned with TIS **growth** strategy
- Low barrier to **entry** and **sustainment**
- Long term **benefit** to additional processes

Thank you.





References

- <https://www.techintsolutions.com/>
- <https://business.defense.gov/Acquisition/Subcontracting/Subcontracting-For-Small-Business/>
- <https://www.atlassian.com/software/jira/guides/use-cases/who-uses-jira#how-devops-teams-use-jira>
- <https://www.sba.gov/federal-contracting/contracting-assistance-programs/8a-business-development-program>
- <https://softrams.com/about/>
- <https://useitc.com/solutions/#services>
- <https://i3llc.us/>
- <https://www.8amagazine.com/top-25-8a-contracts-awarded>
- <https://ocd-tech.com/cmmc/>
- <https://www.rimstorm.com/about-cmmc/>