

## PUAD 620: Presentation Sign-up Sheet

	Presenter Name
<p><b>3. BUREAUCRACY</b> (Sept. 15) Weber, "Bureaucracy"</p> <p><b>4. SCIENTIFIC MANAGEMENT</b> (Sept. 22) Taylor, "The Principles of Scientific Management"</p> <p><b>5. ADMINISTRATIVE MANAGEMENT</b> (Sept. 29) Gulick, "Notes on a Theory of Organization"</p> <p><b>6. HUMAN RELATIONS THEORY</b> **(Sept. 30, Friday Afternoon 2:00-7:00) Follette, "The Giving of Orders"</p> <p>Roethlisberger, "The Hawthorne Experiments"</p> <p><b>7. NATURAL SYSTEMS</b> (Oct. 6) Barnard, "The Economy of Incentives"</p> <p><b>8. STRUCTURAL-FUNCTIONAL THEORY</b> (Oct. 13) Merton, "Bureaucratic Structure and Personality"</p> <p><b>9. TECHNOLOGY, STRUCTURE &amp; THE OPEN SYSTEM MODEL</b> (Oct. 20) Woodward, "Management and Technology" (e-reserve)</p> <p>(#9 continued on next page)</p>	

<p>Burns and Stalker, “Mechanistic and Organic Systems”</p> <p>Pfeffer and Salancik, “External Control of Organizations: A Resource Dependence Perspective”</p> <p><b>10. OPEN SYSTEMS/ PARTICIPATIVE MANAGEMENT</b> (Oct. 27) Conant, “Stability, Change, and Leadership in State Administration” (packet)</p> <p><b>11. HUMAN RESOURCES THEORY AND ORG. (GROUP) BEHAVIOR</b> (Nov. 3) Maslow, “A Theory of Human Motivation” (See Sample Memo)</p> <p>McGregor, “The Human Side of the Enterprise”</p> <p>Janis, “The Desperate Drive for Consensus at Any Cost” (e-reserve)</p> <p><b>12. QUALITY IMPROVEMENT</b> (Nov. 10) Walton, <i>The Deming Management Method</i></p> <p><b>13. ORGANIZATIONAL CULTURE &amp; MANAGEMENT EXCELLENCE</b> (Nov. 17) Schein, “Defining Organizational Culture”</p> <p><b>14. POWER AND ETHICS IN ORGANIZATIONS</b> (Dec. 1) Pfeffer, “Understanding the Role of Power in Decision Making”</p>	
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<p>Kanter, “Power Failure in Management Circuits”</p> <p>Kelly, “The Interrelationship of Ethics and Power in Today’s Organization” (e-reserve)</p> <p><b>15. MODERN STRUCTURAL FORMS AND ECONOMIC ANALYSIS</b> (Dec. 8)</p> <p>Mintzberg, “The Five Basic Parts of the Organization”</p> <p>Barney and Ouchi, “Learning from Organizational Economics</p>	
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