

**VITA**  
**Daniel E. Houser**  
**April, 2009**

**Personal Data**

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**Education**

Degree	Field	Institution	Year
Ph.D.	Economics	University of Minnesota	1998
B.A.	Economics, Mathematics	University of Wisconsin at Madison	1989

**Employment**

Fall, 2009 - Chairman, Department of Economics, George Mason University  
2008 - Director, Interdisciplinary Center for Economic Science, George Mason University  
2006 - Professor of Economics, George Mason University  
2003 - 2004 Special Volunteer, National Institute of Neurological Disorder and Stroke, National Institutes of Health  
2002 - 2006 Associate Professor of Economics (with tenure), George Mason University  
Fall, 2002 Associate Professor of Economics (with tenure), University of Arizona  
1998 - 2002 Assistant Professor of Economics, University of Arizona

**Current Faculty Appointments**

Interdisciplinary Center for Economic Science ( [http://ices.gmu.edu/people\\_index.php](http://ices.gmu.edu/people_index.php) )  
Department of Economics ( <http://www.gmu.edu/departments/economics/faculty.html> )  
Center for Study of Public Choice ( <http://www.gmu.edu/centers/publicchoice/faculty.html> )  
Center for Study of Neuroeconomics ( <http://www.neuroeconomics.net/category.php/57.html> )  
School of Computational Sciences ( [http://scs.gmu.edu/Members\\_new.html](http://scs.gmu.edu/Members_new.html) )

**Honorary Appointments**

2008 - present Professor of Experimental Economics Methods, Beijing University of Science and Technology

**Research Interests**

Experimental Statistics and Methods, Emotion and Individual Differences, Political Economy

**Editorial Service**

2005-present Associate Editor, Journal of Economic Behavior and Organization  
2001-present Editor, experimental issues of NEP working paper archive.

**Other Service**

2008-09 Chairman, Senior Economics Faculty Recruiting Committee  
2008 Chairman, Economics Faculty Evaluation Committee, George Mason University  
2006 Member, NSF Grant Review Panel  
2006 Member, NIH Grant Review Panel

2006 -2007 Executive Committee, International Foundation for Research in Experimental Economics  
2005-2006 Economics Faculty Recruiting Committee, George Mason University  
2004-2006 Economics Faculty Evaluation Committee, George Mason University  
2002-2008 Chair, Vernon Smith Award committee, George Mason University  
2002-present Director, ICES faculty workshops, George Mason University  
2002-present Director, IFREE Lecture Series at ICES, George Mason University  
2001, 2002 Economics Faculty Recruiting Committee, University of Arizona  
2000, 2001 Committee on undergraduate instruction, University of Arizona

### **NSF Support**

2009-2010 Dissertation Improvement Award (with Jason Aimone)  
2004-2006: SES-0339181 (Enhancing human economic performance, with K. McCabe, V. Smith)  
2003: REU-0127944 (Research experience for undergraduates, with K. McCabe, V. Smith)  
2003: TESS-118 (Phone surveys on trust, with J. Leland, J. Shachat)  
2002- 2006: SES-0129744 (Brain function and economic decision making, with K.McCabe,V.Smith)

### **Other Recent Research Support**

2009 Consumer decision research, FTC  
2009 Auction design research, MITRE  
2009 Market-based sailor/ship matching algorithms, NPRST (Battelle)  
2009 Dual Tracking FDA Drug Approval, IFREE  
2008 Market-based sailor/ship matching algorithms, NPRST (Battelle)  
2008 Dual Tracking the FDA Drug Approval Process, IFREE  
2008 Mercatus summer research grant  
2008 Science and Liberty, Koch Foundation  
2008 Measurement and Methods in Economic Science, IFREE  
2007 Measurement and Methods in Economic Science, IFREE  
2007 Liberty, Trust and Money, Earhart Foundation  
2007 Consortium Research Fellow, ARI  
2007 Visiting scholar, University of Munich (July, 2007)  
2007 Visiting scholar, University of Zurich (June, 2007)  
2007 Experimental Economics Research, IFREE  
2007 Experiments in FDA Reform, IFREE  
2006 IFREE grant for Research in Behavioral and Neuroeconomics  
2006 Visiting scholar, University of Mannheim  
2006 IFREE grant for Research in Experimental Methods  
2006 Consortium Research Fellow, ARI  
2005 Visiting scholar, University of Munich (LMU)  
2005 Earhart Foundation research grant (Liberty, Trust and Money)  
2005 ICES summer research grant  
2005 Public choice center summer research grant  
2005 Consortium Research Fellow, ARI  
2004 Visiting scholar, University of Mannheim (Summer)  
2004 Mercatus Center research grant  
2004 Consortium Research Fellow, ARI

### **Media coverage includes:**

*New York Times* (April 20, 2006), *The Economist* (Jan 20, 2005, 75-76), *New Scientist* (Jan 19, 2005), *The Guardian* (Jan 20, 2005), WTOP radio (Jan 25, 2005 morning drive in DC area).

## Refereed Publications

- Forthcoming “Understanding context effects,” with Erte Xiao. *Journal of Economic Behavior and Organization*.
- Forthcoming “Fairness, competition and gender: Evidence from German schoolchildren,” with Daniel Schunk, *Journal of Economic Psychology*
- Forthcoming “Social and Biological Evidence on Motives for Punishment,” with Robert Kurzban and Erte Xiao, in O. Vartanian and D. Mandel (Eds.), Neuroscience of Decision Making. Psychology Press
- 2009 “Avoiding the sharp tongue: Anticipated written messages promote fair economic exchange,” with Erte Xiao. *Journal of Economic Psychology* doi:10.1016/j.joep.2008.12.002
- 2009 “Three Parts Natural, Seven Parts Man Made: Bayesian Analysis of China’s Great Leap Forward Demographic Disaster”, with Barbara Sands and Erte Xiao. *Journal of Economic Behavior and Organization*, 69:2, 148-159.
- 2008 “Expectations mediate objective physiological placebo effects,” with Anup Malani. In D. Houser and K. McCabe (eds.), Advances in Health Economics and Health Services Research Volume 20, Neuroeconomics. Emerald Insight, London, 311-327.
- 2008 “Anxiety and decision making: Towards a Neuroeconomic perspective,” with Andrei Miu and Mircea Miclea. In D. Houser and K. McCabe (eds.), Advances in Health Economics and Health Services Research Volume 20, Neuroeconomics. Emerald Insight, London, 55-84.
- 2008 “Experimental Neuroeconomics and Non-Cooperative Games,” with Kevin McCabe. In Paul Glimcher, Colin Camerer, Ernst Fehr and Russell Poldrack (eds.), Neuroeconomics: Decision Making and the Brain. Academic Press. 47-62.
- 2008 “Selling favors in the lab: Experiments on campaign finance reform,” with Thomas Stratmann. *Public Choice*, 136: 215-239.
- 2008 “When punishment fails: Research on sanctions, intentions and non-cooperation,” with Erte Xiao, Kevin McCabe and Vernon Smith. *Games and Economic Behavior*. 62(2), 509-532.
- 2008 “Experiments and Econometrics.” In Durlauf, S. and Blume L. (Eds.), *New Palgrave Dictionary of Economics*, 2<sup>nd</sup> edition. Palgrave-MacMillan.
- 2008 “Anxiety impairs decision making: Psychophysiological evidence from an Iowa Gambling Task”, with Andrei Miu and Renata Heilman. *Biological Psychology*. 77:3, 353-358.
- 2008 “A note on norms in experimental economics.” *Eastern Economic Journal*, 34:1, 126-128.
- 2007 “Combining Brain and Behavioral Data to Improve Econometric Policy Analysis,” with Daniel Schunk and Erte Xiao. *Analyse and Kritik*, 29, 86-96.

- 2007 “Disposition, History and Contributions in a Public Goods Experiment,” with Anna Gunnthorsdottir and Kevin McCabe. *Journal of Economic Behavior and Organization*, 62(2), 304-315.
- 2006 “Reputation in auctions: Theory, and evidence from eBay,” with John Wooders. *Journal of Economics and Management Strategy*, 15(2), 353-370.
- 2005 “Identifying individual differences: An algorithm with application to Phineas Gage,” with Antoine Bechara, Michael Keane, Kevin McCabe and Vernon Smith. *Games and Economic Behavior*, 52, 373-355.
- 2005 “Emotion expression in human punishment behavior,” with Erte Xiao. *Proceedings of the National Academy of Sciences of the United States of America*, 102(20), 7398-7401.
- \*Reprinted in Advances in Cognitive Economics, Boicho Kokinov (Ed.), New Bulgarian University Press, Bulgaria (2006)
- \* Reprinted in The New Behavioral Economics, Elias Khalil (Ed.), Edward Elgar Press. Forthcoming.
- 2005 “Experiments investigating cooperative types in human groups: A complement to evolutionary theory and simulations,” with Robert Kurzban. *Proceedings of the National Academy of Sciences of the United States of America*, 102(5), 1803-1807. (Featured in *The Economist*, Jan. 22, 2005, 75-76.)
- 2005 “Measuring Trust and Trustworthiness,” with Jonathan Leland and Jason Schachat. In Hans-Hermann Höhmann and Friederike Welter (eds.) Trust and Entrepreneurship: A West-East Perspective. Edward Elgar, 87-96.
- 2005 “Hard and soft closes: A field experiment on auction closing rules,” with John Wooders. In R. Zwick and A. Rapoport (eds.) Experimental Business Research, Vol. II. Kluwer Academic Publishers, 279-287.
- 2004 “Behavior in a dynamic decision problem: An analysis of experimental evidence using a Bayesian type classification algorithm,” with Michael Keane and Kevin McCabe. *Econometrica*, 72:3 (May), 781-822.
- 2004 “How do behavioral assumptions affect structural inference? Evidence from the laboratory,” with Joachim Winter. *Journal of Business and Economic Statistics*, 22:1, 64-79.
- 2004 “Discussion: Cultural group selection, coevolutionary processes and large-scale cooperation (by Joseph Henrich)” with Kevin McCabe and Vernon Smith. *Journal of Economic Behavior and Organization*. January, 53, 85-88.
- 2003 “Simulation based inference for dynamic multinomial choice models,” with John Geweke and Michael Keane, in B. Baltagi (ed.), Companion to Theoretical Econometrics, Blackwell Publishers Limited. (Paperback.) 466-493.

- 2003 "Classification of Types of Dynamic Decision Makers," in Nadel, L. (ed.), Encyclopedia of Cognitive Science, Vol. 1, Nature Publishing Group, London. 1020-1026.
- 2003 "Bayesian Analysis of a Dynamic Stochastic Model of Labor Supply and Saving." *Journal of Econometrics*. April, 113:2, 289-335.
- 2002 "Revisiting Kindness and Confusion in Public Goods Experiments," with Robert Kurzban. *American Economic Review*. September, **92**:4, 1062-1069.
- \* Reprinted in The New Behavioral Economics, Elias Khalil (Ed.), Edward Elgar Press. Forthcoming.
- 2001 "Economic Consequences of Political Approval Management in Comparative Perspective," with John Freeman. *Journal of Comparative Economics*. **29**:4, December, 692-721.
- 2001 "A functional imaging study of cooperation in two-person reciprocal exchange," with Kevin McCabe, Lee Ryan, Vernon Smith and Theodore Trouard. *Proceedings of the National Academy of Science*. **98**:20, September. 11832-11835.
- 2001 "Simulation based inference for dynamic multinomial choice models," with John Geweke and Michael Keane, in B. Baltagi (ed.), Companion to Theoretical Econometrics, Blackwell Publishers Limited. 466-493.
- 2001 "Individual Differences in Cooperation in a Circular Public Goods Game," with Robert Kurzban. *European Journal of Personality*. **15**, 37-52.
- 1998 "Long-memoried processes, unit roots and causal inference," with John Freeman, Paul Kellstedt and John Williams. *American Journal of Political Science*, **42**:4. 1289-1320.
- 1998 "A Computable General Equilibrium Model for the Study of Political Economy," with John Freeman. *American Journal of Political Science*. **42**:2 628-660.

### **Edited Volume**

- 2008 Advances in Health Economics and Health Services Research, Volume 20: Neuroeconomics, D. Houser and K. McCabe, (eds.), Emerald-Insight. London.

### **Book Review**

- 2005 Decisions, Uncertainty and the Brain: The Science of Neuroeconomics, by Paul W. Glimcher. *Journal of Economic Behavior and Organization*, **56**:3, 444-447.

### **Selected Working Papers**

"Neural responses to sanction threats in two-party economic exchange," with Jian Li, Erte Xiao and Read Montague. (Revision requested by *Proceedings of the National Academy of Sciences*.)

“Classification of Natural Language Messages using a Coordination Game”, with Erte Xiao. (Revision requested by *Experimental Economics*)

“Punish in public”, with Erte Xiao. (Revision requested by *Journal of Public Economics*)

“Turned off or turned out? Campaign advertising, information and voting”, with Becky Morton and Thomas Stratmann. (Under review)

“Trust games measure trust,” with Daniel Schunk and Joachim Winter. (Under review)

“Leadership, Cheap Talk and Really Cheap Talk”, with David Levy, Kail Padgitt, Sandy Peart and Erte Xiao. (Under review)

“Betrayal Aversion” with Jason Aimone. (Under review)

“Checking out temptation”, with David Reiley and Michael Urbancic. (Under review)

“Temptation, commitment and self-control in the laboratory”, with Daniel Schunk, Joachim Winter and Erte Xiao.

**Reviewer for:** Science, Nature, Proceedings of the National Academy of Sciences of the United States of America, National Science Foundation, National Institutes of Health, *Econometrica*, *American Economic Review*, *Journal of Political Economy*, *Review of Economics and Statistics*, *Management Science*, *Games and Economic Behavior*, *RAND Journal of Economics*, *European Economic Review*, *Journal of Business and Economic Statistics*, *Advances in Econometrics*, *Economica*, *Public Choice*, *Journal of Economic Behavior and Organization*, *Journal of Behavioral Decision Making*, *Judgement and Decision Making*, *Manchester School*, *International Economic Review*, *Journal of Monetary Economics*, *International Review of Law & Economics*, *International Tax and Public Finance*, *Journal of Comparative Economics*, *Evolution and Human Behavior*, *Experimental Economics*, *Canadian Journal of Economics*, *Journal of Law, Economics and Organization*, *Economic Inquiry*, *Journal of Public Economics*, *Journal of Economic Education*, *Journal of Institutional Economics*, *Journal of Economic Dynamics and Control*, *Optimal Control: Application and Methods*, *Journal of Public Economic Theory*, *Southern Economic Journal*, *Review of Law & Economics*, *Review of Austrian Economics*, *Economics of Governance*, *International Conference on Information Systems*, *Goldwater Institute*.

### **Doctoral Dissertation Committees**

Roelant Verbeek (1998), Sule Balkan (1999), Rebecca Holmes (2000), Mary Rigdon (2000, 2001), Supriya Sarnikar (2000), Francesco Renna (2000), Zeynep K. Hansen (2000), Nagla’a El-Hodiri (2000), Ryan Johnson (2001), Roumen Vragov (2001), Vladimira Ilieva (2001), Christine Polek (2002, 2004), Murat Aslan (2003, 2004), Erte Xiao (2004, 2006), Bridget Butkevich (2005, 2007), Carl Johnston (2006, 2007), Angelina Christie (2006, 2009), William Christie (2007), Li Hao (2007), Michael Parente (2007), Songfa Zhong (2008), Shengle Lin (2009)

### **Major Advisor for:**

Murat Aslan (Ph.D. 2004, *Osmangazi University*)  
Erte Xiao (Ph.D. 2006, *Carnegie Mellon University*)  
Kail Padgitt (Ph.D., 2008, *Koch Foundation*)  
Li Hao (Ph.D. candidate)

## **Invited Summer School Lectures on Experimental/Cognitive/Behavioral Economics and/or Statistics and/or Experimetrics**

2008	University of Munich
2008	Chinese Academy of Social Sciences
2007	University of Jena
2001-2007	George Mason University
2004-2007	University of Mannheim
2005	New Bulgarian University at Sofia
2000	Purdue University
1997-2000	University of Arizona

## **Invited Presentations and Conferences**

- “Deception, Leadership and Political Institutions,” Carnegie Mellon University, March, 2009
- “Deception and Transparent Leadership,” University of Richmond, March, 2009
- “Deception, Abstention and Political Institutions,” Queens University, Kingston, Ontario, March, 2009
- “Detrimental effects of deception on collective decision making,” Symposium on Political Conflict, Washington DC, Dec., 2008
- “Neural responses to sanction threats in two-party economic exchange,” Zhejiang University, Hangzhou, China, December, 2008
- “Temptation and impulse purchases,” Carnegie Mellon University, November, 2008
- “Deception and voter turnout,” SEA meetings, Washington DC, November, 2008
- “Altruism and the decision to vote,” SEA meetings, Washington DC, November, 2008
- “Inequality seeking punishment,” ESA meetings, Tucson, November, 2008.
- “An fMRI study of Sanctions and Human Cooperation,” Shanghai Jiao Tong University, June, 2008.
- “An fMRI study of Sanctions and Human Cooperation,” Lund, Sweden. May, 2008
- “An introduction to experimental economics methods,” Renmin University, Beijing, China, June, 2008.
- “An introduction to experimental economics methods,” Beijing University of Science and Technology, China, June, 2008.
- “An fMRI study of Sanctions and Human Cooperation,” APSEA, Singapore, February, 2008.
- “Punish in Public,” University of Pittsburgh, November, 2007.
- “Punish in Public,” Virginia Commonwealth University, October, 2007.
- “Temptation and Self-Control in the Lab”, University of Jena, August 2007.
- “Temptation and Self-Control in the Lab”, University of Mannheim, July 2007.
- “Punish in Public,” (Invited plenary lecture), ENABLE Symposium on Behavioral Economics, Mannheim, July 2007.
- “Punish in Public,” University of Regensburg, July, 2007.
- “Punish in Public,” University of Wittenberg, July, 2007.
- “Brain Data Improves Econometric Policy Analysis,” Summer meeting of the Society for Economic Dynamics, Prague, Czech Republic, July 2007.
- “Evaluation of Natural Language Messages,” University of Zurich, June, 2007.
- “Punish in Public,” University of Lyon, June, 2007.
- “Brain Data Improves Econometric Policy Analysis,” University of Zurich, June, 2007.
- “Sequential Analysis,” University of Zurich, June, 2007.
- “Experiments on the Swing Voters Curse.” IFREE board meeting, Arlington, VA. April, 2007
- “Temptation: Evidence from a Natural and Field Experiments.” Invited. University of Pennsylvania. April, 2007
- “Three parts natural and seven parts man made: Bayesian analysis of China’s Great Leap Forward demographic disaster,” Invited, Conference in Honor of David Grether, April, 2007.
- “Three parts natural and seven parts man made: Bayesian analysis of China’s Great Leap Forward demographic disaster,” Invited, U Georgia, January, 2007.
- “Selling favors in the lab,” Invited, ESA panel at ASSA, Chicago, January, 2007.
- “Selling favors in the lab,” Invited, New York University, November, 2006
- “Punish in public,” Invited, U Amsterdam, October, 2006
- “Punish in public,” Invited, U Michigan, October, 2006
- “Punish in public,” Invited, Laval University, September, 2006.
- “Expectations mediate objective physiological placebo effects,” Neuroeconomics meetings, September, 2006.
- “Punish in public,” 2006 SABE meetings, Paris, July, 2006.
- “Expectations mediate objective physiological placebo effects,” 2006 ESA meetings, Atlanta, July, 2006.
- “Punish in public,” University of Mannheim, June, 2006.

“Publicly implemented sanctions promote cooperation.” Invited, James Madison University, March, 2006.

“Publicly implemented sanctions promote cooperation.” Invited session presentation. Southern Economic Association Meetings, Washington DC, November, 2005.

“Temptation and Commitment in the Lab.” Invited session presentation. Southern Economic Association Meetings, Washington DC, November, 2005.

“Emotion and individual differences.” Southern Economic Association Meetings, Washington DC, November, 2005.

“Roundtable on the Economics of Internet Auctions.” Invited. Federal Trade Commission, Bureau of Economics, Washington DC, October, 2005.

“Selling favors in the lab: Experiments on campaign finance reform,” Invited. CIRANO conference on experimental economics and policy, Ottawa, October, 2005.

“Emotion expression in human punishment behavior.” Invited. Baylor College of Medicine, October, 2005.

“Emotion expression in human punishment behavior.” Invited. World Congress of the Econometric Society. University College London, August, 2005.

“When punishment fails: Research on sanctions, intentions and non-cooperation.” World Congress of the Econometric Society. University College London, August, 2005.

“Emotions and individual differences.” Invited, Summer school in cognitive economics, New Bulgarian University, Sofia, Bulgaria. August, 2005.

“Emotion expression in human punishment behavior.” Invited, Conference on Cognitive Economics at the New Bulgarian University, Sofia, Bulgaria. August, 2005.

“Emotions and individual differences.” Invited, ICES workshop in experimental economics. George Mason University. August, 2005.

“Sanctions and Preventing Market Failure.” Invited, Mannheim Empirical Research Summer School, University of Mannheim. July, 2005

“Trust and Markets.” Invited, Mannheim Empirical Research Summer School, University of Mannheim. July, 2005

“Neuroeconomics.” Invited, Mannheim Empirical Research Summer School, University of Mannheim. July, 2005

“Individual Decision Making.” Invited, Mannheim Empirical Research Summer School, University of Mannheim. July, 2005

“When punishment fails: Research on sanctions, intentions and non-cooperation.” Invited. University of Munich, June, 2005.

“When punishment fails: Research on sanctions, intentions and non-cooperation.” Plenary session, Conference on Psychology and Economics. (Joint with summer school on psychology and economics.) Toulouse, June, 2005.

“A phone survey experiment on trust.” Invited. NSF TESS conference. Penn, June, 2005.

“Econometrics and experiments on individual differences and emotion.” Invited. Caltech, April, 2005.

“Econometrics of Individual Differences.” Invited. University of Montreal, April, 2005

“Selling favors in the lab: Experiments on campaign finance reform.” MPSA meetings, Chicago, April, 2005.

“Econometrics and Experimental Economics.” Invited. Princeton University, March, 2005.

“Selling favors in the lab: Experiments on campaign finance reform.” SEA meetings, New Orleans, November, 2004.

“Individual Differences in a Sequential Public Goods Game: A Complement to Evolutionary Theory and Simulations.” Invited, Southern Economic Association meetings, New Orleans, November, 2004.

“Constructivist and Ecological Rationality.” Invited. Society for the Advance of Austrian Economics, November, 2004.

“Experimental Methods for Investigating Individual Differences.” Invited, International Foundation for Research in Experimental Economics, Virginia, August, 2004

“When Sanctions Fail: Research on Sanctions, Intentions and Cooperation.” Invited. Max Planck Institute, Bonn, Germany. July, 2004

“Sanctions and Preventing Market Failure.” Invited, Mannheim Empirical Research Summer School, University of Mannheim. June, 2004

“Trust and Markets.” Invited, Mannheim Empirical Research Summer School, University of Mannheim. June, 2004

“Individual Differences.” Invited, Mannheim Empirical Research Summer School, University of Mannheim. June, 2004

“Individual Decision Making.” Invited, Mannheim Empirical Research Summer School, University of Mannheim. June, 2004

“Cooperation and the Right to Organize.” Invited, Public Choice Center Outreach Conference, George Mason University, June, 2004.

“Economics and experiments.” Invited, IHS sponsored retreat for members of the Congressional Black Caucus and NAACP, May, 2004.

“Sanctions, Intentions and Cooperation.” Invited, Vassar College, New York, April, 2004.

“Trust, Reputation and Markets.” Invited, Smeal College of Business, Pennsylvania State University. March, 2004.

“Selling Favors in the Lab: Experiments on Campaign Finance Reform,” Public Choice Meetings, Baltimore, March, 2004.

“Conditional Cooperation and Group Dynamics: Evidence from a Sequential Public Goods Experiment.” Southern Economic Association Meetings, San Antonio, November, 2003.

“Trust, Reputation and Markets.” Southern Economic Association meetings, San Antonio, November, 2003.

“Working for self and others: Experiments on the nature of altruism.” Invited, George Washington University, October, 2003.

“Informal Ethics in Experimental Economics.” Invited, Summer Institute for the Preservation of the Study of the History of

Economics, George Mason University. July, 2003.

“Bayesian Mixture Models for the Analysis of Functional Imaging Experiments.” Summer Meetings of the Econometric Society, Northwestern University. June, 2003.

“Cooperation and the Right to Organize.” Invited, Public Choice Center Outreach Conference, George Mason University, June, 2003.

“Conditional cooperation and group dynamics: Evidence from the laboratory.” Invited, Board of Directors, International Foundation for Research in Experimental Economics, Arlington, VA. May, 2003.

“Reputation and Trust in a Bargaining Experiment.” Invited, First Interdisciplinary Symposium on Online Reputation Mechanisms, Sloan School of Management, MIT, Boston, April, 2003.

“How do behavioral assumptions affect structural inference? Evidence from a laboratory experiment.” Invited lecture, Board of Governors of the Federal Reserve System, Washington, D.C., April, 2003.

“Conditional cooperation and group dynamics: Evidence from the laboratory.” Invited lecture, Virginia Commonwealth University, November, 2002.

“Behavior in a dynamic decision problem: An analysis of experimental evidence using a Bayesian type classification algorithm.” Invited, DePaul University, November, 2002.

“Decision making by humans with prefrontal cortex damage: An empirical model of Phineas Gage.” University of Minnesota conference on Neuroeconomics, October, 2002

“Decision making by humans with prefrontal cortex damage: An empirical model of Phineas Gage.” IFREE graduate student workshop, George Mason University, August, 2002

“Conditional cooperation and group dynamics: Evidence from the laboratory.” International meetings of the Economic Science Association, Harvard University, June, 2002.

“How do people actually solve dynamic decision problems.” International meetings of the Economic Science Association, Harvard University, June, 2002.

“Decision making by humans with prefrontal cortex damage: An empirical model of Phineas Gage.” Presented to the IFREE Board of Directors, Arlington, VA. May, 2002

“Individual differences and group dynamics: Evidence from a public goods experiment.” ESA at Public Choice, San Diego. March, 2002.

“How do people actually solve dynamic decision problems.” Regional meetings of the Economic Science Association, November, 2001.

“A functional imaging study of cooperation in two-person reciprocal exchange,” New York University, October, 2001.

“A functional imaging study of cooperation in two-person reciprocal exchange,” Stanford Institute for Theoretical Economics, Stanford University, August, 2001.

“How do people actually solve dynamic decision problems.” IFREE young faculty workshop, George Mason University, July, 2001.

“Excluding free riders improves reciprocity and promotes the private provision of public goods.” IFREE young faculty workshop, George Mason University, July, 2001.

“Heuristics and time preference in a price search experiment,” North American Meetings of the Econometric Society, June, 2001.

“Reputation in Auctions: Theory, and Evidence from eBay,” North American Meetings of the Econometric Society, June, 2001.

“Economic Consequences of Political Approval Management in Comparative Perspective.” Colloquium on Liberty and Hierarchy, Utah State University. June, 2001.

“A functional imaging study of theory of mind in two-person reciprocal exchange,” Mini-conference on Information, Market, and Neuronal Structures, University of Minnesota, May, 2001.

“How do people actually solve dynamic decision problems?” Presentation to IFREE Board of Directors, March, 2001.

“How do people actually solve dynamic decision problems?” New York University, March, 2001.

“Excluding free riders improves reciprocity and promotes the private provision of public goods.” Department of Economics, IFREE Young Faculty Workshop, Purdue University, March, 2001.

“Time preference and heuristics in a price search experiment,” George Mason University, March, 2001.

“Time preference and heuristics in a price search experiment,” University of Arizona, February, 2001.

“A functional imaging study of theory of mind in two-person reciprocal exchange,” Princeton University, December, 2000.

“A functional imaging study of theory of mind in two-person reciprocal exchange,” University of Arizona, November, 2000.

“Individual differences in cooperation in a circular public goods experiment,” Economic Science Association meetings, Tucson, September, 2000.

“Time preference and heuristics in a price search experiment,” Economic Science Association, Tucson, September, 2000.

“Time preference and heuristics in a price search experiment,” Department of Economics, Purdue University, September, 2000.

“Excluding free riders improves reciprocity and promotes the private provision of public goods.” Department of Economics, Purdue University, September, 2000.

“Design and analysis of fMRI experiments.” University Hospital, University of Arizona, September, 2000.

“Discount rates and heuristics in experimental price search .” University of Arizona, September, 2000.

“Excluding free riders improves reciprocity and promotes the private provision of public goods.” Department of Economics, University of Mannheim. August, 2000.

“Excluding free riders improves reciprocity and promotes the private provision of public goods.” Economic Science Association, New York, June, 2000.

“Predicting heuristics: Discount rates and rules-of-thumb in experimental price search.” University of Arizona, April, 2000.

“Heterogeneous decision rules in experimental dynamic decision problems.” University of Arizona, Economic Science Laboratory Brown Bag Seminar. November, 1999.

“How many deaths? Quantifying national policy effects on China’s great leap forward demographic crisis.” University of Arizona applied econometrics workshop. December, 1999.

“Heterogeneous decision rules in experimental dynamic decision problems.” University of Arizona applied econometrics workshop. November, 1999.

“Simulation based inference for dynamic multinomial choice models.” Invited. Arizona State University, November, 1999.

“Revisiting Confusion in Public Goods Experiments.” Economic Science Laboratory, University of Arizona. May, 1999.

“Information and Decisions in Optimal Stopping Problems.” Economic Science Laboratory, University of Arizona. April, 1999.

“Simulation Estimation for Dynamic Multinomial Choice Models.” Department of Economics, University of Arizona. December, 1998.

“Bayesian Analysis of a Dynamic Stochastic Model of Labor Supply and Saving.” Society for Computational Economics, Cambridge, UK. June, 1998.

“Economic Consequences of Approval Management in Comparative Perspective,” Invited Lecture, Lippencott symposium on Political Economy, University of Minnesota. May, 1998.

“Economic Consequences of Approval Management in Comparative Perspective.” Department of Economics, University of Arizona. April, 1998.