

# Kenneth A. Reinert

## Contact Information

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## Education

Ph.D., Economics, University of Maryland, 1988  
M.A., Economics, University of Maryland, 1985  
M.A., Geography, Boston University, 1982  
B.A., *Magna Cum Laude*, Geography, Boston University, 1980

## Employment

Professor of Public Policy, School of Public Policy, George Mason University, 2008  
Associate Professor of Public Policy, School of Public Policy, George Mason University, 2000 to 2008  
Associate Professor of Economics, Kalamazoo College, 1999 to 2000  
Assistant Professor of Economics, Kalamazoo College, 1993 to 1999  
Senior International Economist, US International Trade Commission, 1991 to 1993  
International Economist, US International Trade Commission, 1988 to 1991  
Research Assistant, Bureau of Business and Economic Research, University of Maryland, 1983 to 1987  
Research Associate, Granville Corporation, 1982 to 1983  
Research Assistant, Center for Energy and Environmental Studies, Boston University 1980 to 1981

## Other Professional Activities

Director, International Commerce and Policy Program, School of Public Policy, George Mason University, 2007 to present  
Member, Global Research and Education Committee, George Mason University, 2007 to present  
Member, Management Committee and Curriculum Committee, School of Public Policy, George Mason University, 2007 to present  
Editorial Board Member, *Foreign Policy Bulletin*, 2006 to present

Editorial Board Member, *Innovations: Technology/Governance/Globalization*, 2005 to present  
Faculty Affiliate, Center for Global Policy, School of Public Policy, George Mason University, 2005 to present  
Senior Fellow, Trade Partnership Worldwide, 2004 to present  
Faculty Affiliate, Center for Global Studies, George Mason University, 2004 to present  
Research Fellow, Rural Development Research Consortium, 2003 to present  
Visiting Professor, Western Michigan University, 2000  
Member, Faculty Executive Committee, Kalamazoo College, 1997 to 1999  
Associate, OECD Development Centre, 1994 to 1995  
Visiting Scholar, GATT Secretariat, 1994  
Visiting Assistant Professor, Wellesley College, 1992 to 1993  
Lecturer, University of Maryland Baltimore County, 1991 to 1992

### **Honors and Awards**

Who's Who among Executives and Professionals, 2008-2009  
Werner Sichel Lecture, Western Michigan University, 2007  
Best-Selling Academic Book, World Bank, 2006  
Distinguished Teaching Award, School of Public Policy, George Mason University, 2003  
Who's Who in the East, 1991  
International Trade and Development Fellowship, University of Maryland, 1987 to 1988  
Award for Excellence in Geography, Boston University, 1980  
Professor Augustus Howe Buck Scholarship, Boston University, 1978 to 1980

### **Books and Monographs**

*The Princeton Encyclopedia of the World Economy* (2 volumes), edited with R.S. Rajan, A.J. Glass and L.S. Davis, Princeton University Press, 2009 (lead Editor-in-Chief).

*Globalization for Development*, with I.A. Goldin, Palgrave MacMillan and World Bank, 2006. Revised edition 2007. Indian edition, Rawat, 2006. Spanish edition, Planeta, 2007. French edition, Eska, 2008. Chinese edition, Economic Science Press, 2008.

*Globalización y Pobreza*, with I.A. Goldin, Alfaomega and World Bank. 2005.

*Windows on the World Economy: An Introduction to International Economics*, South-Western Thomson, 2005.

*Applied Methods for Trade Policy Analysis: A Handbook*, edited with J.F. Francois, Cambridge University Press, 1997.

### Journal Articles

“Standards and Institutional Capacity: An Examination of Trade in Food and Agricultural Products,” with S.J. Kim, *International Trade Journal*, 23:1, 2009.

“Trade Liberalization and Income Distribution in India: A Distributed Lag Analysis,” with V. Agarwal, J.H.P. Paelinck and R.R. Stough, *Applied Econometrics and International Development*, 8:2, 2008.

“Textile and Clothing Safeguards: From the ATC to the Future” with S.J. Kim, *Estey Centre Journal of International Law and Trade Policy*, 8:2, 2007.

“The European Union, the Doha Round and Asia,” *Asia Europe Journal*, 5:3, 2007.

“Ethiopia in the World Economy: Trade, Capital Flows and Migration,” *Africa Today*, 53:3, 2007.

“World Trade in Used Automobiles: A Gravity Analysis of Japanese and US Exports,” with D. Pelletiere, *Asian Economic Journal*, 20:2, 2006.

“Global Capital Flows and Development: A Survey,” with I. Goldin, *Journal of International Trade and Economic Development*, 14:4, 2005.

“Used Automobile Protection and Trade: Gravity and Ordered Probit Analysis,” with D. Pelletiere, *Empirical Economics*, 29:4, 2004.

“Outcomes Assessment in Trade Policy Analysis: A Note on the Welfare Propositions of the ‘Gains from Trade,’” *Journal of Economic Issues*, 38:4, 2004.

“The Political Economy of Used Automobile Protection in Latin America,” with D. Pelletiere, *The World Economy*, 25:7, 2002.

“North American Economic Integration and Industrial Pollution in the Great Lakes Region,” with G.C. Rodrigo and D.W. Roland-Host, *Annals of Regional Science*, 36:3, 2002.

“The Agreement on Textiles and Clothing: Safeguard Actions from 1995 to 2001,” with S.J. Kim and G.C. Rodrigo, *Journal of International Economic Law*, 5:2, 2002.

“NAFTA and Industrial Pollution: Some General Equilibrium Estimates,” with D.W. Roland-Holst, *Journal of Economic Integration*, 16:2, 2001.

- “Industrial Pollution Linkages in North America: A Linear Analysis,” with D.W. Roland-Holst, *Economic Systems Research*, 13:2, 2001.
- “Give Us Virtue, But Not Yet: Safeguard Actions under the Agreement on Textiles and Clothing,” *The World Economy*, 23:1, 2000.
- “Whither the Linkage Concept? External Economies and Firm Networks,” *Science, Technology and Development*, 16:3, 1998.
- “¿Qué Diferencia Un País? Efectos de Los *Loops* Abiertos y Cerrados en la América del Norte,” with M. Ricaurte and D.W. Roland-Holst, *El Trimestre Económico*, 65:4, 1998.
- “Rural Nonfarm Development: A Trade-Theoretic View,” *Journal of International Trade and Economic Development*, 7:4, 1998.
- “North-South Trade and Occupational Wages: Some Evidence from North America,” with D.W. Roland-Holst, *Review of International Economics*, 6:1, 1998.
- “The Distributional Effects of US Textile and Apparel Protection,” with K.A. Hanson, *International Economic Journal*, 11:3, 1997.
- “Rural Grassroots Organizations in Haiti: A Case of Wasted Potential,” with J. Voss, *Development in Practice*, 7:1, 1997.
- “The Effects of a North American Free Trade Agreement on the US Glassware Market,” with G. Scorza, *Applied Economics Letters*, 3:7, 1996.
- “The Role of Services in the Structure of Production and Trade: Stylized Facts from a Cross-Country Analysis,” with J.F. Francois, *Asia-Pacific Economic Review*, 2:1, 1996.
- “Commercial Policy and the Domestic Carrying Trade: A General Equilibrium Assessment of the Jones Act,” with J.F. Francois, H.M. Arce, and J.E. Flynn, *Canadian Journal of Economics*, 29:1, 1996.
- “Market-Based Systems for Reducing Chemical Use in Agriculture in the United States,” with C.M. Rendleman and J.A. Tobey, *Environmental and Resource Economics*, 5:1, 1995.
- “A Computable General Equilibrium Estimation of the Effects of the US Meat Program,” with G.C. Berg, *International Economic Journal*, 9:1, 1995.

- “NAFTA Trade Liberalization and the Role of Nontariff Barriers,” with D.W. Roland-Holst and C.R. Shiells, *North American Journal of Economics and Finance*, 5:2, 1994.
- “Aggregation and the Welfare Analysis of Tariffs: Evidence from the United States,” with H.M. Arce, *Journal of Economic Studies*, 21:6, 1994.
- “Structural Change in the United States: Social Accounting Estimates for 1982-1988,” with D.W. Roland-Holst, *Empirical Economics*, 19:3, 1994.
- “Discriminatory Export Taxation in Costa Rica: A Counterfactual History,” *Journal of Developing Areas*, 28:1, 1993.
- “Social Accounts and the Structure of the North American Economy,” with D.W. Roland-Holst and C.R. Shiells, *Economic Systems Research*, 5:3, 1993.
- “Matríz de Contabilidad Social (SAM) y Estructura de la Economía Norte-Americana,” with D.W. Roland-Holst and C.R. Shiells, *Economía Industrial*, 290, 1993.
- “The Welfare and Resource Allocation Implications of the US Dairy Quotas,” with J.E. Flynn, *International Economic Journal*, 7:2, 1993.
- “Armington Models and Terms-of-Trade Effects: Some Econometric Evidence for North America,” with C.R. Shiells, *Canadian Journal of Economics*, 26:2, 1993.
- “Textile and Apparel Protection in the United States: A General Equilibrium Analysis,” *The World Economy*, 16:3, 1993.
- “Modeling a North American Free Trade Area: Estimation of Flexible Functional Forms,” with C.R. Shiells and D.W. Roland-Holst, *Weltwirtschaftliches Archiv*, 129:1, 1993.
- “Armington Elasticities for United States Manufacturing Sectors,” with D.W. Roland-Holst, *Journal of Policy Modeling*, 14:5, 1992.
- “A Detailed Social Accounting Matrix for the USA, 1988,” with D.W. Roland-Holst, *Economic Systems Research*, 4:2, 1992.
- “Food Pricing Policy in Costa Rica: A General Equilibrium Analysis,” *North American Review of Economics and Finance*, 2:2, 1991.
- “Cheap Food and Resource Allocation in Central America,” *Journal of Economic Studies*, 18:2, 1991.

“The Effects of Domestic Agricultural Policy Reform on Environmental Quality,” with J.A. Tobey, *Journal of Agricultural Economics Research*, 43:2, 1991.

“Nontradable Goods and the Timmer-Falcon Effect,” *The Developing Economies*, 27:2, 1989.

“A Note on Estimating a Long-Run Average Cost Curve for Flue Gas Desulfurization,” with S.J. Ratick, *Journal of Environmental Economics and Management*, 15:1, 1988.

“Accident Costs for Highway Safety Decisionmaking,” with B.C. Kragh and T.R. Miller, *Public Roads*, 50:1, 1986.

“A Location-Assignment Model for Urban Snow and Ice Control Operations,” with T.R. Miller and H.G. Dickerson, *Journal of Urban Analysis and Public Management*, 8:2, 1985.

“Mathematical Programming Models for the Economic Design and Assessment of Wind Energy Conversion Systems,” *Wind Engineering*, 7:1, 1983.

### **Contributions to Edited Volumes**

“Can Globalization Help?” in S. Asefa (ed.), *Globalization and International Development: Critical Issues for the 21<sup>st</sup> Century*, W.E. Upjohn Institute, forthcoming.

“Introduction,” with R.S. Rajan, A.J. Glass, and L.S. Davis, in K.A. Reinert, R.S. Rajan, A.J. Glass and L.S. Davis eds., *The Princeton Encyclopedia of the World Economy*, Princeton University Press, 2009.

“Migration,” with A. Beath and I.A. Goldin, in K.A. Reinert, R.S. Rajan, A.J. Glass and L.S. Davis eds., *The Princeton Encyclopedia of the World Economy*, Princeton University Press, 2009.

“Gravity Models,” in K.A. Reinert, R.S. Rajan, A.J. Glass and L.S. Davis eds., *The Princeton Encyclopedia of the World Economy*, Princeton University Press, 2009.

“Applied General Equilibrium Modeling,” in K.A. Reinert, R.S. Rajan, A.J. Glass and L.S. Davis eds., *The Princeton Encyclopedia of the World Economy*, Princeton University Press, 2009.

“Partial Equilibrium Modeling,” with J.F. Francois, in K.A. Reinert, R.S. Rajan, A.J. Glass and L.S. Davis eds., *The Princeton Encyclopedia of the World Economy*, Princeton University Press, 2009.

- “Trading Blocs and Customs Unions,” in P.N. Stearns (ed.), *Oxford Encyclopedia of the Modern World*, Oxford University Press, 2008.
- “Textile and Clothing Safeguards: From the ATC to the Future” with S.J. Kim, in P.S. Prasad, ed., *Agreement on Safeguard Measures: Issues and Perspectives*, Amicus Books, 2008.
- “Chilean Accession to the NAFTA: General Equilibrium Estimates,” with D.W. Roland-Holst, in A. Fossati and J. Hutton, eds., *Policy Simulations in the European Union*, Routledge, 1998.
- “Applied Methods for Trade Policy Analysis: An Overview,” with J.F. Francois, in J.F. Francois and K.A. Reinert, eds., *Applied Methods for Trade Policy Analysis: A Handbook*, Cambridge University Press, 1997.
- “Social Accounting Matrices,” with D.W. Roland-Holst, in J.F. Francois and K.A. Reinert, eds., *Applied Methods for Trade Policy Analysis: A Handbook*, Cambridge University Press, 1997.
- “Sector-Focused General Equilibrium Modeling,” with B. Blonigen and J.E. Flynn, in J.F. Francois and K.A. Reinert, eds., *Applied Methods for Trade Policy Analysis: A Handbook*, Cambridge University Press, 1997.
- “The Role of Services in US Production and Trade: An Analysis of Social Accounting Data for the 1980s,” with R.S. Dighe and J.F. Francois, in P.T. Harker, ed., *The Service Productivity and Quality Challenge*, Kluwer, 1995.
- “A General Equilibrium Analysis of North American Economic Integration,” with D.W. Roland-Holst and C.R. Shiells, in C.R. Shiells and J.F. Francois, eds., *Modeling Trade Policy: Applied General Equilibrium Assessments of North American Free Trade*, Cambridge University Press, 1994.

### **Official and Professional Documents**

- Tools of the Trade: Models for Trade Policy Analysis*, edited with C. McDaniel and K. Hughes, Woodrow Wilson Center, Washington, DC, 2008.
- “The Industrial Pollution Impact of NAFTA: Some Preliminary Results,” with D.W. Roland-Holst, in *The Environmental Effects of Free Trade*, Commission for Environmental Cooperation, Montreal, 2002. Translated into French and Spanish.
- “Update and Economic Assessments of the Uruguay Round,” with J.F. Francois, in *Guide to the Uruguay Round Agreements*, World Trade Organization and Kluwer Law International, The Hague, 1999 (unattributed).

“Quantifying the Effects of Trade Policy Changes,” in *World Prosperity through Free Trade: Initiatives for The Textile and Clothing Sector*, Gesamttextil, Eschborn, 1999.

“Verflechtungen des Tertiären Sektors,” with J.F. Francois, in *Der Österreichische Außenhandel 1996*, Verlag Österreich, 1996.

“Chilean Accession to the NAFTA: General Equilibrium Estimates,” with D.W. Roland-Holst, in K. Fatemi (ed.), *Western Hemispheric Economies in the 21<sup>st</sup> Century*, Funpadem, San José, Costa Rica and Texas A&M University, Laredo, Texas, 1996.

“The USITC CGE Model,” in *The Economic Effects of Significant US Import Restraints*, US International Trade Commission, USITC Publication 2699, Washington, DC, 1993.

*Estimated Elasticities of Substitution for Analysis of a North American Free Trade Area*, with C.R. Shiells, US International Trade Commission, Staff Research Study No. 19, Washington, DC, 1992.

“North American Trade Liberalization and the Role of Nontariff Barriers,” with D.W. Roland-Holst and C.R. Shiells, in *Economy-Wide Modeling of the Economic Implications of a FTA with Mexico and a NAFTA with Canada and Mexico*, US International Trade Commission, USITC Publication 2508, Washington, DC, 1992.

“Models for Government Trade Policy Analysis: A Survey of Methods,” with J.F. Francois, *Atlantic Economic Society Best Papers Proceedings*, 2:1, 1992.

*An Introduction to the ITC Computable General Equilibrium Model*, with D.W. Roland-Holst, US International Trade Commission, USITC Publication 2423, Washington, DC, 1991.

“A Computable General Equilibrium Analysis of Significant US Import Restraints,” in *The Economic Effects of Significant US Import Restraints*, US International Trade Commission, USITC Publication 2422, Washington, DC, 1991.

*Economic Effects of Significant US Import Restraints*, with others, US International Trade Commission, USITC Publication 2222, Washington, DC, 1989.

*Alternative Approaches to Accident Cost Concepts: Executive Summary*, with T.R. Miller and B.E. Whiting, US Federal Highway Administration, Report No. FHWA/RD-83/078, Washington, DC, 1984.

*Alternative Approaches to Accident Cost Concepts*, with T.R. Miller and B.E. Whiting, US Federal Highway Administration, Report No. FHWA/RD-83/079, Washington, DC, 1984.

### **Ancillaries**

*Instructor's Manual and Test Bank for Windows on the World Economy: An Introduction to International Economics*, with A. Wallace, South-Western Thomson, 2005.

### **Published Working Papers**

“What Sort of Global Education? Towards a Modification of International Economics Instruction,” *Economic Research Network Educator*, 2005.

“The Role of Services in the Structure of Production and Trade: Stylized Facts from a Cross-Country Analysis,” with J.F. Francois, *Centre for Economic Policy Research Discussion Papers*, 1228, London, 1995.

### **Book Reviews**

*Our Continent, Our Future: African Perspectives on Structural Adjustment*, T. Mkandawire and C.C. Soludo, Council for the Development of Social Science Research in Africa, Dakar, 1999, in *Journal of Sustainable Development in Africa*, 1:2, 1999.

*Economic Modelling Under the Applied General Equilibrium Approach*, A. Fossati, ed., Avebury, Hampshire, 1996, in *Economic Systems Research*, 9:3, 1997.

### **Courses Taught**

Microeconomics (B.A., M.A.)  
Macroeconomics (B.A., M.A.)  
International Economics (B.A., M.A.)  
Economic Development (B.A., M.A.)  
Multinational Enterprise (B.A.)  
Craft of Research (B.A.)  
Economics of Latin America (M.A.)  
International Trade Policy (M.A., Ph.D.)  
International Trade Theory (Ph.D.)

## **Grants, Contracts, and Consulting**

- Center for Global Studies, George Mason University, “Globalization Dialogue Project: Trade Roundtable,” 2008.
- George Mason University, “Outcomes Assessment in International Economics: A Critical Review of Objects of Value,” 2006.
- World Bank, “An Assessment of Applied General Equilibrium Modeling in the Global Prospects Group,” 2006.
- US Department of Commerce, “Executive Education in Accounting, Finance, and Multinational Operations,” 2005.
- World Bank, “Making Globalization Work for Poor People: Towards a Policy Agenda,” 2004.
- Center for Global Studies, George Mason University, “Trade-Related Technical Assistance in the Least-Developed Countries,” 2004.
- Woodrow Wilson International Center for Scholars, “Empirical Trade Analysis Conference Rapporteur,” 2003.
- Commission for Environmental Cooperation, “The Industrial Pollution Impacts of NAFTA,” 2000.
- Michigan Department of Environmental Quality, “The Environmental Impacts on the Great Lakes Region of North American Economic Integration,” 1999.
- World Trade Organization, “Economic Assessments of the Uruguay Round,” 1997.
- Organization for Economic Cooperation and Development, “Implementing a Simple, General Equilibrium Trade Model,” 1995.
- US International Trade Commission, “Constructing a Detailed Social Accounting Matrix of the United States,” 1994.
- US Department of Labor, “Employment Responses to North American Trade Liberalization,” 1994.

### **Selected Presentation Venues**

American Economic Association  
Computable General Equilibrium Modeling Conference  
Eastern Economic Association  
Economics and the Classroom Conference  
German Textile Association, Gesamttextil  
International Input-Output Association  
International Trade and Finance Association  
Mansfield College, Oxford University  
Midwest Economic Association  
North American Commission for Environmental Cooperation  
North American Regional Science Association  
US Agency for International Economic Development  
US Department of Labor  
US International Trade Commission  
Wharton School of Business, University of Pennsylvania  
World Bank  
World Trade Organization

### **Selected Manuscript Reviews**

Africa Today  
American Economic Review  
American Journal of Agricultural Economics  
Annals of Regional Science  
Asian Economic Journal  
Cambridge University Press  
Canadian Journal of Economics  
Conflict Management and Peace Science  
Economic Modelling  
Economic Systems Research  
International Economic Journal  
Journal of Developing Areas  
Journal of Economic Education  
Journal of Economic Integration  
Journal of Industrial Economics  
Journal of International Trade and Economic Development  
McGraw-Hill  
Oxford University Press  
Papers in Regional Science  
Regional Studies  
Review of International Economics  
South-Western Thomson  
The World Economy

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**Proposal Reviews**

US National Science Foundation